



# City of Austin

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## Purchasing Office

P.O. Box 1088, Austin, TX 78767

September 3, 2020

Recommendation for Award of IFB 7400 BYS1005, City-Wide Moving and Relocation Services

Purchasing staff has completed their evaluation and has recommended award to Expert Relocation Systems, LLC.

Brenita Wilkison  
Procurement Specialist III  
(512)974-3164  
Brenita.selement@austintexas.gov  
City of Austin  
Purchasing Office

**CITY OF AUSTIN BID TABULATION  
CITY-WIDE MOVING AND  
RELOCATION SERVICES**

Solicitation No. IFB 7400 BYS1005  
 RX No. RQM 7400 20043000523  
 Opening Date: 6/11/2020  
 Buyer: Brenita Wilkison

**Special Instructions:** Offerors must use this Bid Sheet to submit pricing. Be advised that altering the bid sheet or taking exceptions to any portion of the solicitation may jeopardize acceptance of your Offer. The quantities noted below are estimates and not a guarantee of actual volume. The City does not guarantee the purchase of the quantities listed, actual purchases may be more or less. Quantities are provided as a guide based on historical or anticipated usage. Order quantities will be as-needed and specified by the City for each order. A bid of "0" (zero) will be interpreted by the City as a no-charge (free) item and the City will not expect to pay for that item. A bid of "no bid" or no response (space left blank) will be interpreted by the City that the Offeror does not wish to bid on that item. Be advised, a "no bid" or no response may be considered as non-responsive and may result in disqualification of the bid. Prices offered on the bid sheet shall be all inclusive of fees not expressly allowed in the scope of work. The Offeror shall not charge separately for administrative, overhead, per diem, and shipping or transportation costs (travel time, fuel surcharges, mileage, stop-fee, etc.) to deliver services or items to the Austin, Texas area. The Offeror shall provide all tools, labor, travel, and equipment necessary to perform the services required under this contract.

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Receipt No.	1	2	3	4	5	6
Vendor Name	ACE RELOCATION SYSTEMS INC	ARMSTRONG MOVING SOLUTIONS, SAN ANTONIO, LLC	CENTRAL TRANSPORTATION SYSTEMS INC	DARYL FLOOD WORKPLACE SERVICES, INC	EXPERT RELOCATION SYSTEMS, LLC.	MOVE SOLUTIONS LTD
Local Presence (Y/N)	N	Y	N	N	Y	Y
MBE/WBE	N	N	N	N	N	STATE NOT CITY

**CATEGORY 1 - HOURLY LABOR RATE**

The estimate shall not include a separate charge for administrative, overhead, per diem, vehicles, and transportation (i.e. travel time, mileage, and fuel) costs. These expenses shall be included in the hourly rates and shall not be paid separately. Travel time to and from the job site shall not be billed.

ITEM NO.	ITEM DESCRIPTION	EST QTY	UNIT PRICE	TOTAL PRICE										
1.1	Labor rate for Mover during normal business hours, defined as Monday through Friday 6:00am -5:00pm	1000	\$28.50	\$28,500.00	\$29.75	\$29,750.00	40.00	40,000.00	\$37.50	\$37,500.00	\$24.00	\$24,000.00	25.00	25,000.00
1.2	Labor rate for Driver during normal business hours, defined as Monday through Friday 6:00am -5:00pm	400	\$70.00	\$28,000.00	\$64.95	\$25,980.00	73.00	29,200.00	\$75.00	\$30,000.00	\$25.50	\$10,200.00	26.00	10,400.00
1.3	Labor rate for Supervisor during normal business hours, defined as Monday through Friday 6:00am -5:00pm	400	\$35.00	\$14,000.00	\$34.95	\$13,980.00	40.00	16,000.00	\$38.75	\$15,500.00	\$27.50	\$11,000.00	27.00	10,800.00
1.4	Labor rate for Installer during normal business hours, defined as Monday through Friday 6:00am -5:00pm	400	\$45.00	\$18,000.00	\$34.95	\$13,980.00	42.00	16,800.00	\$38.75	\$15,500.00	\$27.25	\$10,900.00	27.00	10,800.00
1.5	Labor rate for Mover during non-regular business hours, defined as Monday through Friday 5:01 pm -5:59am, Saturday, Sunday and City Holidays	200	\$28.50	\$5,700.00	\$29.75	\$5,950.00	45.00	9,000.00	\$37.50	\$7,500.00	\$24.00	\$4,800.00	25.00	5,000.00
1.6	Labor rate for Driver during non-regular business hours, defined as Monday through Friday 5:01 pm -5:59am, Saturday, Sunday and City Holidays	100	\$40.00	\$4,000.00	\$64.95	\$6,495.00	80.00	8,000.00	\$75.00	\$7,500.00	\$25.50	\$2,550.00	26.00	2,600.00
1.7	Labor rate for Supervisor during non-regular business hours, defined as Monday through Friday 5:01 pm -5:59am, Saturday, Sunday and City Holidays	100	\$40.00	\$4,000.00	\$34.95	\$3,495.00	45.00	4,500.00	\$38.75	\$3,875.00	\$27.50	\$2,750.00	27.00	2,700.00

**CITY OF AUSTIN  
 BID TABULATION  
 [Solicitation Description]**

Solicitation No. IFB 7400 BYS1005  
 RX No. RQM 7400 20043000523  
 Opening Date: 6/11/2020  
 Buyer: Brenita Wilkison

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Receipt No.	1	2	3	4	5	6
Vendor Name	ACE RELOCATION SYSTEMS INC	ARMSTRONG MOVING SOLUTIONS, SAN ANTONIO, LLC	CENTRAL TRANSPORTATION SYSTEMS INC	DARYL FLOOD WORKPLACE SERVICES, INC	EXPERT RELOCATION SYSTEMS, LLC.	MOVE SOLUTIONS LTD
Local Presence (Y/N)	N	Y	N	N	Y	Y
MBE/WBE	N	N	N	N	N	STATE NOT CITY

**CATEGORY 1 - HOURLY LABOR RATE**

1.8	Labor rate for Installer during non-regular business hours, defined as Monday through Friday 5:01 pm -5:59am, Saturday, Sunday and City Holidays	100	\$45.00	\$4,500.00	\$34.95	\$3,495.00	54.00	5,400.00	\$38.75	\$3,875.00	\$27.25	\$2,725.00	27.00	2,700.00
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**CATEGORY 2 - RENTAL EQUIPMENT AND MOVING MATERIALS/SUPPLIES**

2.1	Moving Reusable Crate Rental (Each shall include any required labels)	40,000	\$0.70	\$28,000.00	\$0.19	\$7,600.00	\$0.70	28,000.00	\$0.21	\$8,400.00	\$0.16	\$6,400.00	0.25	10,000.00
2.2	Roll of Shrink Wrap	100	\$15.00	\$1,500.00	\$19.25	\$1,925.00	\$35.00	3,500.00	\$25.00	\$2,500.00	\$18.00	\$1,800.00	16.00	1,600.00
2.3	Roll of Clear/Packing Tape	100	\$5.50	\$550.00	\$1.99	\$199.00	\$2.50	250.00	\$2.00	\$200.00	\$1.50	\$150.00	1.50	150.00
2.4	Pallet Jack Rental	20	\$25.00	\$500.00	\$0.00	\$0.00	\$25.00	500.00	\$10.00	\$200.00	\$12.00	\$240.00		0.00
2.5	Safe Jack Rental	20	\$25.00	\$500.00	\$0.00	\$0.00	\$45.00	900.00	\$10.00	\$200.00	\$12.00	\$240.00		0.00
2.6	2 Wheel Dolly Rental	20	\$0.70	\$14.00	\$0.00	\$0.00	\$0.75	15.00	\$2.00	\$40.00	\$12.00	\$240.00		0.00
2.7	4 Wheel Dolly Rental	500	\$0.70	\$350.00	\$0.22	\$110.00	\$1.50	750.00	\$2.00	\$1,000.00	\$0.75	\$375.00	0.50	250.00
2.8	Panel Cart Rental	100	\$7.48	\$748.00	\$0.00	\$0.00	\$7.00	700.00	\$15.00	\$1,500.00	\$5.00	\$500.00	6.00	600.00
2.9	Gondola Rental	400	\$35.00	\$14,000.00	\$0.00	\$0.00	\$5.00	2,000.00	\$5.00	\$2,000.00	\$5.00	\$2,000.00	0.00	0.00
<b>TOTAL BID</b>			\$152,862.00		\$112,959.00		\$165,515.00		\$137,290.00		\$80,870.00		\$82,600.00	

Note: \*Deemed non-responsive - Did not meet requirements of the solicitation.

Award Method: By one total

Prepared By: Administrative staff  
 Approved By: Brenita Wilkison

Yellow notates award.

# City of Austin Purchasing Office – Log of Offers Received

**Solicitation Number: BYS1005**

IFB Disclaimer: The information contained on the following bid sheets are for information only and does not constitute actual award/execution of a contract.

RFP/RFQS Disclaimer: The contents of a proposal shall remain confidential until a contract is awarded. This log of offers is for information purposes only and does not constitute actual award/execution of a contract.

For more information, you may contact the Purchasing Office by:  
 Phone – 512-974-2500  
 Email – [PurchInfo@austintexas.gov](mailto:PurchInfo@austintexas.gov)  
 Physical Address – 124 W. 8<sup>th</sup> St., Third floor, Austin, TX 78701  
 Hours of Operation – Monday-Friday 7:45 a.m. to 4:45 p.m.

<b>Vendor Name</b> (on sealed offer)	<b>Rec'd By</b>	<b>Date &amp; Time Received</b>	<b>No Bid</b>	<b>Vendor Name</b> (opening)*
1. <u>Ace Relocation Systems INC.</u>	<u>L.P.</u>	<u>06/11/2020 1:56 P.M.</u>	<input type="checkbox"/>	_____
2. <u>Central Transportation Systems INC. E-BID</u>		<u>06/05/2020 4:50 P.M.</u>	<input type="checkbox"/>	_____
3. <u>Move Solutions LTD</u>	<u>E-BID</u>	<u>06/05/2020 11:40 A.M.</u>	<input type="checkbox"/>	_____
4. <u>Expert Relocation Systems, LLC</u>	<u>E-BID</u>	<u>06/10/2020 2:11 P.M.</u>	<input type="checkbox"/>	_____
5. <u>Daryl Flood Workplace Services, INC</u>	<u>E-BID</u>	<u>06/08/2020 2:26 P.M.</u>	<input type="checkbox"/>	_____
6. <u>Armstrong Moving Solutions</u>	<u>E-BID</u>	<u>06/11/2020 1:37 P.M.</u>	<input type="checkbox"/>	_____
7. _____	_____	_____	<input type="checkbox"/>	_____
8. _____	_____	_____	<input type="checkbox"/>	_____



**PRICING SUBMITTAL  
CITY OF AUSTIN  
MOVING AND RELOCATION SERVICES**

**SOLICITATION NO.:** IFB 7400 BYS1005

**BUYER:** Brenita Wilkison

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**CATEGORY 1 - HOURLY LABOR RATE**

The estimate shall not include a separate charge for administrative, overhead, per diem, vehicles, and transportation (i.e. travel time, mileage, and fuel) costs. These expenses shall be included in the hourly rates and shall not be paid separately. Travel time to and from the job site shall not be billed.

ITEM NO.	LABOR DESCRIPTION	ESTIMATED ANNUAL HOURS	HOURLY RATE	EXTENDED PRICE
1.1	Labor rate for Mover during normal business hours, defined as Monday through Friday 6:00am - 5:00pm	1,000	<b>\$28.50</b>	\$28,500.00
1.2	Labor rate for Driver during normal business hours, defined as Monday through Friday 6:00am - 5:00pm	400	<b>\$70.00</b>	\$28,000.00
1.3	Labor rate for Supervisor during normal business hours, defined as Monday through Friday 6:00am - 5:00pm	400	<b>\$35.00</b>	\$14,000.00
1.4	Labor rate for Installer during normal business hours, defined as Monday through Friday 6:00am - 5:00pm	400	<b>\$45.00</b>	\$18,000.00
1.5	Labor rate for Mover during non-regular business hours, defined as Monday through Friday 5:01 pm -5:59am, Saturday, Sunday and City Holidays	200	<b>\$28.50</b>	\$5,700.00
1.6	Labor rate for Driver during non-regular business hours, defined as Monday through Friday 5:01 pm -5:59am, Saturday, Sunday and City Holidays	100	<b>\$40.00</b>	\$4,000.00
1.7	Labor rate for Supervisor during non-regular business hours, defined as Monday through Friday 5:01 pm -5:59am, Saturday, Sunday and City Holidays	100	<b>\$40.00</b>	\$4,000.00
1.8	Labor rate for Installer during non-regular business hours, defined as Monday through Friday 5:01 pm -5:59am, Saturday, Sunday and City Holidays	100	<b>\$45.00</b>	\$4,500.00
<b>SUBTOTAL FOR CATEGORY 1 =</b>				<b>\$106,700.00</b>

**CATEGORY 2 - RENTAL EQUIPMENT AND MOVING MATERIALS/SUPPLIES**

ITEM NO.	ITEM DESCRIPTION	ESTIMATED ANNUAL QUANTITY	UNIT PRICE (EACH)	EXTENDED PRICE
2.1	Moving Reusable Crate Rental (Each shall include any required labels)	40,000	<b>\$0.70</b>	\$28,000.00
2.2	Roll of Shrink Wrap	100	<b>\$15.00</b>	\$1,500.00
2.3	Roll of Clear/Packing Tape	100	<b>\$5.50</b>	\$550.00
2.4	Pallet Jack Rental	20	<b>\$25.00</b>	\$500.00
2.5	Safe Jack Rental	20	<b>\$25.00</b>	\$500.00
2.6	2 Wheel Dolly Rental	20	<b>\$0.70</b>	\$14.00
2.7	4 Wheel Dolly Rental	500	<b>\$0.70</b>	\$350.00
2.8	Panel Cart Rental	100	<b>\$7.48</b>	\$748.00
2.9	Gondola Rental	400	<b>\$35.00</b>	\$14,000.00
<b>SUBTOTAL FOR CATEGORY 2 =</b>				<b>\$46,162.00</b>

**TOTAL EXTENDED PRICE FOR CATEGORIES 1 THRU 2 = \$152,862.00**

**CATEGORY 3 - INTERIM OFF-SITE STORAGE (PRICING FOR THIS SECTION WILL NOT BE USED TO DETERMINE AWARD)**



**PRICING SUBMITTAL  
CITY OF AUSTIN  
MOVING AND RELOCATION SERVICES**

**SOLICITATION NO.:** IFB 7400 BYS1005

**BUYER:** Brenita Wilkison

The City may require Contractor to provide this service. In order to be paid for those additional services or products, provide the unit of measure and the price you would charge the City. This information will not be used in the evaluation of the bid but is for informational purposes only and there is no guarantee of purchase

ITEM NO.	ITEM DESCRIPTION	UNIT OF MEASURE	UNIT PRICE (EACH)
3.1	Off-site Interim Storage for City Property	Sq. Ft	\$1.00

**CATEGORY 4 - NON-SPECIFIED SERVICES (Pricing for this Category will not be used to determine award.)**

Please list any additional related services your Company can offer the City along with an associated labor rate, discount off retail price or mark-up to costs for the listed services. Information in this Category will not be evaluated, and the City does not guarantee the purchase of any additional services. Revisions to the prices may only be adjusted using the Published Price Lists provision in Section 0400. Please include additional pages as necessary.

ITEM NO.	ITEM DESCRIPTION	UNIT OF MEASURE	UNIT PRICE
4.1			
4.2			
4.3			
4.4			

<b>COMPANY NAME:</b>	<u>Ace Relocation Systems, Inc.</u>
<b>EMAIL ADDRESS:</b>	<u>eKronebusch@acerelocation.com</u>



**PRICING SUBMITTAL  
CITY OF AUSTIN  
MOVING AND RELOCATION SERVICES**

SOLICITATION NO.: **IFB 7400 BYS1005**

BUYER: **Brenita Wilkison**

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**CATEGORY 1 - HOURLY LABOR RATE**

The estimate shall not include a separate charge for administrative, overhead, per diem, vehicles, and transportation (i.e. travel time, mileage, and fuel) costs. These expenses shall be included in the hourly rates and shall not be paid separately. Travel time to and from the job site shall not be billed.

ITEM NO.	LABOR DESCRIPTION	ESTIMATED ANNUAL HOURS	HOURLY RATE	EXTENDED PRICE
1.1	Labor rate for Mover during normal business hours, defined as Monday through Friday 6:00am - 5:00pm	1,000	<b>\$40.00</b>	\$40,000.00
1.2	Labor rate for Driver during normal business hours, defined as Monday through Friday 6:00am - 5:00pm	400	<b>\$73.00</b>	\$29,200.00
1.3	Labor rate for Supervisor during normal business hours, defined as Monday through Friday 6:00am - 5:00pm	400	<b>\$40.00</b>	\$16,000.00
1.4	Labor rate for Installer during normal business hours, defined as Monday through Friday 6:00am - 5:00pm	400	<b>\$42.00</b>	\$16,800.00
1.5	Labor rate for Mover during non-regular business hours, defined as Monday through Friday 5:01 pm - 5:59am, Saturday, Sunday and City Holidays	200	<b>\$45.00</b>	\$9,000.00
1.6	Labor rate for Driver during non-regular business hours, defined as Monday through Friday 5:01 pm - 5:59am, Saturday, Sunday and City Holidays	100	<b>\$80.00</b>	\$8,000.00
1.7	Labor rate for Supervisor during non-regular business hours, defined as Monday through Friday 5:01 pm - 5:59am, Saturday, Sunday and City Holidays	100	<b>\$45.00</b>	\$4,500.00
1.8	Labor rate for Installer during non-regular business hours, defined as Monday through Friday 5:01 pm - 5:59am, Saturday, Sunday and City Holidays	100	<b>\$54.00</b>	\$5,400.00
<b>SUBTOTAL FOR CATEGORY 1 =</b>				<b>\$128,900.00</b>

**CATEGORY 2 - RENTAL EQUIPMENT AND MOVING MATERIALS/SUPPLIES**

ITEM NO.	ITEM DESCRIPTION	ESTIMATED ANNUAL QUANTITY	UNIT PRICE (EACH)	EXTENDED PRICE
2.1	Moving Reusable Crate Rental (Each shall include any required labels)	40,000	<b>\$0.70</b>	\$28,000.00
2.2	Roll of Shrink Wrap	100	<b>\$35.00</b>	\$3,500.00
2.3	Roll of Clear/Packing Tape	100	<b>\$2.50</b>	\$250.00
2.4	Pallet Jack Rental	20	<b>\$25.00</b>	\$500.00
2.5	Safe Jack Rental	20	<b>\$45.00</b>	\$900.00
2.6	2 Wheel Dolly Rental	20	<b>\$0.75</b>	\$15.00
2.7	4 Wheel Dolly Rental	500	<b>\$1.50</b>	\$750.00
2.8	Panel Cart Rental	100	<b>\$7.00</b>	\$700.00
2.9	Gondola Rental	400	<b>\$5.00</b>	\$2,000.00
<b>SUBTOTAL FOR CATEGORY 2 =</b>				<b>\$36,615.00</b>

**TOTAL EXTENDED PRICE FOR CATEGORIES 1 THRU 2 = \$165,515.00**

**CATEGORY 3 - INTERIM OFF-SITE STORAGE (PRICING FOR THIS SECTION WILL NOT BE USED TO DETERMINE AWARD)**



**PRICING SUBMITTAL  
CITY OF AUSTIN  
MOVING AND RELOCATION SERVICES**

SOLICITATION NO.: **IFB 7400 BYS1005**

BUYER: **Brenita Wilkison**

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ITEM NO.	ITEM DESCRIPTION	UNIT OF MEASURE	UNIT PRICE (EACH)
3.1	Off-site Interim Storage for City Property	per 100 lbs.	\$3.75

**CATEGORY 4 - NON-SPECIFIED SERVICES (Pricing for this Category will not be used to determine award.)**

Please list any additional related services your Company can offer the City along with an associated labor rate, discount off retail price or mark-up to costs for the listed services. Information in this Category will not be evaluated, and the City does not guarantee the purchase of any additional services. Revisions to the prices may only be adjusted using the Published Price Lists provision in Section 0400. Please include additional pages as necessary.

ITEM NO.	ITEM DESCRIPTION	UNIT OF MEASURE	UNIT PRICE
4.1	If Central Transportation Systems needs the above equipment to perform our services- that is included except boxes/totes. However, if you need the equipment over a period of time or for your employees to move internally the above rates apply		
4.2	Reconfiguration and Install Projects - Installing or Knock down of cubicles, Space Decommission, Reconfigurations for safe distancing.		
4.3	Warehouse/Distribution - For FFE/OS&E Projects		
4.4	Employee Relocations- Local or Long Distance Moving and Professional Packing/Crating Services		

COMPANY NAME:	Central Transportation Systems
EMAIL ADDRESS:	jjamail@centralsystems.com

**Pricing Submittal  
CITY OF AUSTIN  
MOVING AND RELOCATION SERVICES**

**SOLICITATION NO.:** IFB 7400 BYS1005

**BUYER:** Brenita Wilkison

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**SECTION A - HOURLY LABOR RATES**

The estimate shall not include a separate charge for administrative, overhead, per diem, vehicles, and transportation (i.e. travel time, mileage, and fuel) costs. These expenses shall be included in the hourly rates and shall not be paid separately. Travel time to and from the job site shall not be billed.

LABOR RATE FOR SERVICES DURING NON-REGULAR BUSINESS HOURS LISTED BELOW SHALL NOT EXCEED 150% OF THE NORMAL LABOR RATE FOR WORK PERFORMED (The Contractor shall not invoice the non-regular business hour rate for services unless approved by the City prior to starting the work.)

ITEM NO.	ITEM DESCRIPTION	ESTIMATED ANNUAL HOURS	HOURLY RATE	EXTENDED PRICE
1	<b>Labor rate for Mover during normal business hours</b> , defined as Monday through Friday 6:00am -5:00pm	1000	\$25.00	\$25,000.00
2	<b>Labor rate for Driver during normal business hours</b> , defined as Monday through Friday 6:00am -5:00pm	400	\$26.00	\$10,400.00
3	<b>Labor rate for Supervisor during normal business hours</b> , defined as Monday through Friday 6:00am -5:00pm	400	\$27.00	\$10,800.00
4	<b>Labor rate for Installer during normal business hours</b> , defined as Monday through Friday 6:00am -5:00pm	400	\$27.00	\$10,800.00

**Pricing Submittal  
CITY OF AUSTIN  
MOVING AND RELOCATION SERVICES**

**SOLICITATION NO.: IFB 7400 BYS1005**

<b>5</b>	<b>Labor rate for Mover during non-regular business hours</b> , defined as Monday through Friday 5:01 pm -5:59am, Saturday, Sunday and City Holidays	200	\$25.00	\$5,000.00
<b>6</b>	<b>Labor rate for Driver during non-regular business hours</b> , defined as Monday through Friday 5:01 pm -5:59am, Saturday, Sunday and City Holidays	100	\$26.00	\$2,600.00
<b>7</b>	<b>Labor rate for Supervisor during non-regular business hours</b> , defined as Monday through Friday 5:01 pm -5:59am, Saturday, Sunday and City Holidays	100	\$27.00	\$2,700.00
<b>8</b>	<b>Labor rate for Installer during non-regular business hours</b> , defined as Monday through Friday 5:01 pm -5:59am, Saturday, Sunday and City Holidays	100	\$27.00	\$2,700.00
<b>SECTION A SUBTOTAL</b>				<b>\$70,000.00</b>

**SECTION B - RENTAL EQUIPMENT AND MOVING MATERIALS/SUPPLIES**

ITEM NO.	ITEM DESCRIPTION	ESTIMATED ANNUAL QUANTITY (EACH)	UNIT PRICE	EXTENDED PRICE
9	Moving Reusable Crate Rental (Each shall include any required labels)	40,000	\$ 0.25	\$10,000.00
10	Roll of Shrink Wrap	100	\$ 16.00	\$1,600.00
11	Roll of Clear/Packing Tape	100	\$ 1.50	\$150.00
12	Pallet Jack Rental	20	\$ -	\$0.00
13	Safe Jack Rental	20	\$ -	\$0.00
14	2 Wheel Dolly Rental	20	\$ -	\$0.00

**Pricing Submittal  
CITY OF AUSTIN  
MOVING AND RELOCATION SERVICES**

**SOLICITATION NO.: IFB 7400 BYS1005**

15	4 Wheel Dolly Rental	500	\$ 0.50	\$250.00
16	Panel Cart Rental	100	\$ 6.00	\$600.00
17	Gondola Rental	400	0.00	\$0.00
<b>SECTION B SUBTOTAL</b>				<b>\$12,600.00</b>

**SECTION C-ALL OTHER RENTAL EQUIPMENT AND MOVING MATERIALS/SUPPLIES**

ITEM NO.	DESCRIPTION OF OTHER SERVICES OR PRODUCTS	ESTIMATED ANNUAL AMOUNT	PERCENTAGE DISCOUNT	EXTENDED AMOUNT
18	Percentage discount to all other vendor supplied rental equipment	\$ 10,000.00	0%	\$ 10,000.00
19	Percentage discount to all other vendor supplied moving materials and/or supplies	\$ 6,000.00	0%	\$ 6,000.00
<b>SECTION C SUBTOTAL</b>				<b>\$ 16,000.00</b>

**TOTAL BID (SUBTOTAL A + SUBTOTAL B+SUBTOTAL C) \$98,600.00**

**Additional Services or Products (PRICING FOR THIS SECTION WILL NOT BE USED TO DETERMINE AWARD).**

The City may require Contractor to provide additional services or products as they relate to this contract, in order to be paid for those additional services or products, provide the price you would charge the City. This information will not be used in the evaluation of the bid but is for informational purposes only and there is no guarantee of purchase. **Please attach additional documentation as needed for this section.**

**Pricing Submittal  
CITY OF AUSTIN  
MOVING AND RELOCATION SERVICES**

**SOLICITATION NO.:** IFB 7400 BYS1005

ITEM NO.	DESCRIPTION OF OPTIONAL OTHER SERVICES OR PRODUCTS AVAILABLE	PRICE OR % DISCOUNT
20	Other: (Bidder to Specify - may be \$ or % discount) Warehousing @ \$0.53/cubic foot	0%
21	Other: (Bidder to Specify - may be \$ or % discount) Computer Disconnect/Reconnect @ \$26.00/computer	0%
22	Other: (Bidder to Specify - may be \$ or % discount) Bobtail/Straight Truck/Cube Truck @ \$25.00/hr	0%
23	Other: (Bidder to Specify - may be \$ or % discount) Passenger Van @ \$70.00/day	0%
24	Other: (Bidder to Specify - may be \$ or % discount) Keyboard Bag for computers @ \$1.00 each	0%
25	Other: (Bidder to Specify - may be \$ or % discount) Move Labels @ \$20.00	0%
26	Other: (Bidder to Specify - may be \$ or % discount) 1.5 moving boxes @ \$1.00 each	0%
27	Other: (Bidder to Specify - may be \$ or % discount) Warehouseman @ \$25.00/hr	0%
28	Other: (Bidder to Specify - may be \$ or % discount) Project Manager @ \$60.00/hr	0%
29	Other: (Bidder to Specify - may be \$ or % discount) Gondola purchase @ \$27.50 each	0%

## PRICING SUBMITTAL CITY OF AUSTIN MOVING AND RELOCATION SERVICES

**SOLICITATION NO.:** IFB 7400 BYS1005

**BUYER:** Brenita Wilkison

**Special Instructions:** Offerors must use this Bid Sheet to submit pricing. Be advised that altering the bid sheet or taking exceptions to any portion of the sheet is prohibited. The quantities noted below are estimates and not a guarantee of actual volume. The City does not guarantee the purchase of the quantities listed, actual quantities are provided as a guide based on historical or anticipated usage. Order quantities will be as-needed and specified by the City for each order. A bid of "0" (zero) will be interpreted by the City as a no-charge (free) item and the City will not expect to pay for that item. A bid of "no bid" or no response on the bid sheet shall be interpreted by the City that the Offeror does not wish to bid on that item. Be advised, a "no bid" or no response may be considered as non-responsive and may result in disqualification. Prices offered on the bid sheet shall be all inclusive of fees not expressly allowed in the scope of work. The Offeror shall not charge separately for administrative costs (travel time, fuel surcharges, mileage, stop-fee, etc.) to deliver services or items to the Austin, Texas area. The Offeror shall provide all tools, labor, and materials required under this contract.

Failure to respond to all sections of this Bid Sheet or altering this Bid Sheet may result in the disqualification of the Bidder's bid.

### CATEGORY 1 - HOURLY LABOR RATE

The estimate shall not include a separate charge for administrative, overhead, per diem, vehicles, and transportation (i.e. travel time, mileage, and fuel) costs shall not be paid separately. Travel time to and from the job site shall not be billed.

ITEM NO.	LABOR DESCRIPTION	ESTIMATED ANNUAL HOURS
1.1	Labor rate for Mover during normal business hours, defined as Monday through Friday 6:00am - 5:00pm	1,000
1.2	Labor rate for Driver during normal business hours, defined as Monday through Friday 6:00am - 5:00pm	400
1.3	Labor rate for Supervisor during normal business hours, defined as Monday through Friday 6:00am - 5:00pm	400
1.4	Labor rate for Installer during normal business hours, defined as Monday through Friday 6:00am - 5:00pm	400
1.5	Labor rate for Mover during non-regular business hours, defined as Monday through Friday 5:01 pm - 5:59am, Saturday, Sunday and City Holidays	200
1.6	Labor rate for Driver during non-regular business hours, defined as Monday through Friday 5:01 pm - 5:59am, Saturday, Sunday and City Holidays	100
1.7	Labor rate for Supervisor during non-regular business hours, defined as Monday through Friday 5:01 pm - 5:59am, Saturday, Sunday and City Holidays	100
1.8	Labor rate for Installer during non-regular business hours, defined as Monday through Friday 5:01 pm - 5:59am, Saturday, Sunday and City Holidays	100

SUE

### CATEGORY 2 - RENTAL EQUIPMENT AND MOVING MATERIALS/SUPPLIES

ITEM NO.	ITEM DESCRIPTION	ESTIMATED ANNUAL QUANTITY
2.1	Moving Reusable Crate Rental (Each shall include any required labels)	40,000
2.2	Roll of Shrink Wrap	100
2.3	Roll of Clear/Packing Tape	100
2.4	Pallet Jack Rental	20
2.5	Safe Jack Rental	20
2.6	2 Wheel Dolly Rental	20
2.7	4 Wheel Dolly Rental	500
2.8	Panel Cart Rental	100
2.9	Gondola Rental	400

SUE

**TOTAL EXTENDED PRICE FOR CATEGORIES 1 THRU 2 =**

**PRICING SUBMITTAL CITY OF AUSTIN  
MOVING AND RELOCATION SERVICES**

**SOLICITATION NO.:** IFB 7400 BYS1005

**BUYER:** Brenita Wilkison

**CATEGORY 3 - INTERIM OFF-SITE STORAGE (PRICING FOR THIS SECTION WILL NOT BE USED TO DETERMINE AWARD)**

The City may require Contractor to provide this service. In order to be paid for those additional services or products, provide the unit of measure and the price for each item to the City. This information will not be used in the evaluation of the bid but is for informational purposes only and there is no guarantee of purchase.

ITEM NO.	ITEM DESCRIPTION	UNIT OF MEASURE
3.1	Off-site Interim Storage for City Property	Sq Ft

**CATEGORY 4 - NON-SPECIFIED SERVICES (Pricing for this Category will not be used to determine award.)**

Please list any additional related services your Company can offer the City along with an associated labor rate, discount off retail price or mark-up to costs evaluated, and the City does not guarantee the purchase of any additional services. Revisions to the prices may only be adjusted using the Published Price pages as necessary.

ITEM NO.	ITEM DESCRIPTION
4.1	24' Liftgated Bobtail Truck
4.2	PC Periphial Bag
4.3	Bubble Wrap 3/16", 24" x 300' Roll
4.4	Large Thick Walled Boxes 18"x18"x28"

<b>COMPANY NAME:</b>	Expert Relocation Systems, LLC
<b>EMAIL ADDRESS:</b>	Derrick.Ellison@ExpertRelo.com

solicitation may jeopardize acceptance of your Offer.  
 purchases may be more or less.

(space left blank) will be interpreted by the  
 qualification of the bid.  
 trative, overhead, per diem, and shipping or transportation  
 ravel, and equipment necessary to perform the services

sts. These expenses shall be included in the hourly rates and

HOURLY RATE	EXTENDED PRICE
\$24.00	\$24,000.00
\$25.50	\$10,200.00
\$27.50	\$11,000.00
\$27.25	\$10,900.00
\$24.00	\$4,800.00
\$25.50	\$2,550.00
\$27.50	\$2,750.00
\$27.25	\$2,725.00
<b>3TOTAL FOR CATEGORY 1 =</b>	<b>\$68,925.00</b>

UNIT PRICE (EACH)	EXTENDED PRICE
\$0.16	\$6,400.00
\$18.00	\$1,800.00
\$1.50	\$150.00
\$12.00	\$240.00
\$12.00	\$240.00
\$12.00	\$240.00
\$0.75	\$375.00
\$5.00	\$500.00
\$5.00	\$2,000.00
<b>3TOTAL FOR CATEGORY 2 =</b>	<b>\$11,945.00</b>

**\$80,870.00**


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price you would charge the

<b>UNIT PRICE (EACH)</b>
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\$4.50
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for the listed services. Information in this Category will not be  
e Lists provision in Section 0400. Please include additional

<b>UNIT OF MEASURE</b>	<b>UNIT PRICE</b>
Hour	\$27.00
Ea	\$3.00
Ea	\$40.00
Ea	\$6.00

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**PRICING SUBMITTAL  
CITY OF AUSTIN  
MOVING AND RELOCATION SERVICES**

SOLICITATION NO.: **IFB 7400 BYS1005**

BUYER: **Brenita Wilkison**

**Special Instructions:** Offerors must use this Bid Sheet to submit pricing. Be advised that altering the bid sheet or taking exceptions to any portion of the solicitation may jeopardize acceptance of your Offer.

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Prices offered on the bid sheet shall be all inclusive of fees not expressly allowed in the scope of work. The Offeror shall not charge separately for administrative, overhead, per diem, and shipping or transportation costs (travel time, fuel surcharges, mileage, stop-fee, etc.) to deliver services or items to the Austin, Texas area. The Offeror shall provide all tools, labor, travel, and equipment necessary to perform the services required under this contract.

Failure to respond to all sections of this Bid Sheet or altering this Bid Sheet may result in the disqualification of the Bidder's bid.

**CATEGORY 1 - HOURLY LABOR RATE**

The estimate shall not include a separate charge for administrative, overhead, per diem, vehicles, and transportation (i.e. travel time, mileage, and fuel) costs. These expenses shall be included in the hourly rates and shall not be paid separately. Travel time to and from the job site shall not be billed.

ITEM NO.	LABOR DESCRIPTION	ESTIMATED ANNUAL HOURS	HOURLY RATE	EXTENDED PRICE
1.1	Labor rate for Mover during normal business hours, defined as Monday through Friday 6:00am - 5:00pm	1,000	<b>\$37.50</b>	\$37,500.00
1.2	Labor rate for Driver during normal business hours, defined as Monday through Friday 6:00am - 5:00pm	400	<b>\$75.00</b>	\$30,000.00
1.3	Labor rate for Supervisor during normal business hours, defined as Monday through Friday 6:00am - 5:00pm	400	<b>\$38.75</b>	\$15,500.00
1.4	Labor rate for Installer during normal business hours, defined as Monday through Friday 6:00am - 5:00pm	400	<b>\$38.75</b>	\$15,500.00
1.5	Labor rate for Mover during non-regular business hours, defined as Monday through Friday 5:01 pm - 5:59am, Saturday, Sunday and City Holidays	200	<b>\$37.50</b>	\$7,500.00
1.6	Labor rate for Driver during non-regular business hours, defined as Monday through Friday 5:01 pm - 5:59am, Saturday, Sunday and City Holidays	100	<b>\$75.00</b>	\$7,500.00
1.7	Labor rate for Supervisor during non-regular business hours, defined as Monday through Friday 5:01 pm - 5:59am, Saturday, Sunday and City Holidays	100	<b>\$38.75</b>	\$3,875.00
1.8	Labor rate for Installer during non-regular business hours, defined as Monday through Friday 5:01 pm - 5:59am, Saturday, Sunday and City Holidays	100	<b>\$38.75</b>	\$3,875.00
<b>SUBTOTAL FOR CATEGORY 1 =</b>				<b>\$121,250.00</b>

**CATEGORY 2 - RENTAL EQUIPMENT AND MOVING MATERIALS/SUPPLIES**

ITEM NO.	ITEM DESCRIPTION	ESTIMATED ANNUAL QUANTITY	UNIT PRICE (EACH)	EXTENDED PRICE
2.1	Moving Reusable Crate Rental (Each shall include any required labels)	40,000	<b>\$0.21</b>	\$8,400.00
2.2	Roll of Shrink Wrap	100	<b>\$25.00</b>	\$2,500.00
2.3	Roll of Clear/Packing Tape	100	<b>\$2.00</b>	\$200.00
2.4	Pallet Jack Rental	20	<b>\$10.00</b>	\$200.00
2.5	Safe Jack Rental	20	<b>\$10.00</b>	\$200.00
2.6	2 Wheel Dolly Rental	20	<b>\$2.00</b>	\$40.00
2.7	4 Wheel Dolly Rental	500	<b>\$2.00</b>	\$1,000.00
2.8	Panel Cart Rental	100	<b>\$15.00</b>	\$1,500.00
2.9	Gondola Rental	400	<b>\$5.00</b>	\$2,000.00
<b>SUBTOTAL FOR CATEGORY 2 =</b>				<b>\$16,040.00</b>

**TOTAL EXTENDED PRICE FOR CATEGORIES 1 THRU 2 = \$137,290.00**

**CATEGORY 3 - INTERIM OFF-SITE STORAGE (PRICING FOR THIS SECTION WILL NOT BE USED TO DETERMINE AWARD)**



**PRICING SUBMITTAL  
CITY OF AUSTIN  
MOVING AND RELOCATION SERVICES**

SOLICITATION NO.: **IFB 7400 BYS1005**

BUYER: **Brenita Wilkison**

The City may require Contractor to provide this service. In order to be paid for those additional services or products, provide the unit of measure and the price you would charge the City. This information will not be used in the evaluation of the bid but is for informational purposes only and there is no guarantee of purchase

ITEM NO.	ITEM DESCRIPTION	UNIT OF MEASURE	UNIT PRICE (EACH)
3.1	Off-site Interim Storage for City Property	square foot	\$0.85

**CATEGORY 4 - NON-SPECIFIED SERVICES (Pricing for this Category will not be used to determine award.)**

Please list any additional related services your Company can offer the City along with an associated labor rate, discount off retail price or mark-up to costs for the listed services. Information in this Category will not be evaluated, and the City does not guarantee the purchase of any additional services. Revisions to the prices may only be adjusted using the Published Price Lists provision in Section 0400. Please include additional pages as necessary.

ITEM NO.	ITEM DESCRIPTION	UNIT OF MEASURE	UNIT PRICE
4.1	Computer Disconnect & Reconnect (docking station or PC tower, keyboard, mouse, head set, up to 2 monitors)	Each computer set	\$25.00
4.2			
4.3			
4.4			

COMPANY NAME:	Daryl Flood Workplace Services, Inc.
EMAIL ADDRESS:	Mfrazier@Darylfflood.com



**PRICING SUBMITTAL  
CITY OF AUSTIN  
MOVING AND RELOCATION SERVICES**

SOLICITATION NO.: **IFB 7400 BYS1005**

BUYER: **Brenita Wilkison**

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Prices offered on the bid sheet shall be all inclusive of fees not expressly allowed in the scope of work. The Offeror shall not charge separately for administrative, overhead, per diem, and shipping or transportation costs (travel time, fuel surcharges, mileage, stop-fee, etc.) to deliver services or items to the Austin, Texas area. The Offeror shall provide all tools, labor, travel, and equipment necessary to perform the services required under this contract.

Failure to respond to all sections of this Bid Sheet or altering this Bid Sheet may result in the disqualification of the Bidder's bid.

**CATEGORY 1 - HOURLY LABOR RATE**

The estimate shall not include a separate charge for administrative, overhead, per diem, vehicles, and transportation (i.e. travel time, mileage, and fuel) costs. These expenses shall be included in the hourly rates and shall not be paid separately. Travel time to and from the job site shall not be billed.

ITEM NO.	LABOR DESCRIPTION	ESTIMATED ANNUAL HOURS	HOURLY RATE	EXTENDED PRICE
1.1	Labor rate for Mover during normal business hours, defined as Monday through Friday 6:00am - 5:00pm	1,000	<b>\$29.75</b>	\$29,750.00
1.2	Labor rate for Driver during normal business hours, defined as Monday through Friday 6:00am - 5:00pm	400	<b>\$64.95</b>	\$25,980.00
1.3	Labor rate for Supervisor during normal business hours, defined as Monday through Friday 6:00am - 5:00pm	400	<b>\$34.95</b>	\$13,980.00
1.4	Labor rate for Installer during normal business hours, defined as Monday through Friday 6:00am - 5:00pm	400	<b>\$34.95</b>	\$13,980.00
1.5	Labor rate for Mover during non-regular business hours, defined as Monday through Friday 5:01 pm - 5:59am, Saturday, Sunday and City Holidays	200	<b>\$29.75</b>	\$5,950.00
1.6	Labor rate for Driver during non-regular business hours, defined as Monday through Friday 5:01 pm - 5:59am, Saturday, Sunday and City Holidays	100	<b>\$64.95</b>	\$6,495.00
1.7	Labor rate for Supervisor during non-regular business hours, defined as Monday through Friday 5:01 pm - 5:59am, Saturday, Sunday and City Holidays	100	<b>\$34.95</b>	\$3,495.00
1.8	Labor rate for Installer during non-regular business hours, defined as Monday through Friday 5:01 pm - 5:59am, Saturday, Sunday and City Holidays	100	<b>\$34.95</b>	\$3,495.00
<b>SUBTOTAL FOR CATEGORY 1 =</b>				<b>\$103,125.00</b>

**CATEGORY 2 - RENTAL EQUIPMENT AND MOVING MATERIALS/SUPPLIES**

ITEM NO.	ITEM DESCRIPTION	ESTIMATED ANNUAL QUANTITY	UNIT PRICE (EACH)	EXTENDED PRICE
2.1	Moving Reusable Crate Rental (Each shall include any required labels)	40,000	<b>\$0.19</b>	\$7,600.00
2.2	Roll of Shrink Wrap	100	<b>\$19.25</b>	\$1,925.00
2.3	Roll of Clear/Packing Tape	100	<b>\$1.99</b>	\$199.00
2.4	Pallet Jack Rental	20	<b>\$0.00</b>	\$0.00
2.5	Safe Jack Rental	20	<b>\$0.00</b>	\$0.00
2.6	2 Wheel Dolly Rental	20	<b>\$0.00</b>	\$0.00
2.7	4 Wheel Dolly Rental	500	<b>\$0.22</b>	\$110.00
2.8	Panel Cart Rental	100	<b>\$0.00</b>	\$0.00
2.9	Gondola Rental	400	<b>\$0.00</b>	\$0.00
<b>SUBTOTAL FOR CATEGORY 2 =</b>				<b>\$9,834.00</b>

**TOTAL EXTENDED PRICE FOR CATEGORIES 1 THRU 2 = \$112,959.00**

**CATEGORY 3 - INTERIM OFF-SITE STORAGE (PRICING FOR THIS SECTION WILL NOT BE USED TO DETERMINE AWARD)**



**PRICING SUBMITTAL  
CITY OF AUSTIN  
MOVING AND RELOCATION SERVICES**

SOLICITATION NO.: **IFB 7400 BYS1005**

BUYER: **Brenita Wilkison**

The City may require Contractor to provide this service. In order to be paid for those additional services or products, provide the unit of measure and the price you would charge the City. This information will not be used in the evaluation of the bid but is for informational purposes only and there is no guarantee of purchase

ITEM NO.	ITEM DESCRIPTION	UNIT OF MEASURE	UNIT PRICE (EACH)
3.1	Off-site Interim Storage for City Property	Sq. Ft.	\$0.98

**CATEGORY 4 - NON-SPECIFIED SERVICES (Pricing for this Category will not be used to determine award.)**

Please list any additional related services your Company can offer the City along with an associated labor rate, discount off retail price or mark-up to costs for the listed services. Information in this Category will not be evaluated, and the City does not guarantee the purchase of any additional services. Revisions to the prices may only be adjusted using the Published Price Lists provision in Section 0400. Please include additional pages as necessary.

ITEM NO.	ITEM DESCRIPTION	UNIT OF MEASURE	UNIT PRICE
4.1			
4.2			
4.3			
4.4			

COMPANY NAME:	Armstrong Relocation
EMAIL ADDRESS:	mmayotte@goarmstrong.com