



# City of Austin

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## Purchasing Office

P.O. Box 1088, Austin, TX 78767

June 17, 2020

Recommendation for Award of IFB 8600-SBR1005REBID - Rentals and Purchase of Onsite Storage and Office Units

Thank you for your response to IFB 8600-SBR1005REBID - Rentals and Purchase of Onsite Storage and Office Units solicitation for the City of Austin. The Purchasing Office has completed their evaluation and is recommending award to Mobile Mini, Inc.

Sincerely,

**Sarah Ramos** Digitally signed by Sarah Ramos  
Date: 2020.06.17 16:09:44 -05'00'

Sarah Ramos  
Procurement Specialist II  
City of Austin  
Purchasing Office

**PRICING SUBMITTAL CITY OF AUSTIN  
RENTALS AND PURCHASE OF ONSITE STORAGE AND OFFICE UNITS**

SOLICITATION : IFB 8600-SBR1005REBID

BUYER: Sarah Ramos

OPENING DATE: JUNE 9, 2020

|   |  | VENDOR          | MOBILE MINI               | PACK RAT   |                 |            |                |
|---|--|-----------------|---------------------------|------------|-----------------|------------|----------------|
| CATEGORY 1 - RENTAL - STORAGE/OFFICE UNIT |  |                 |                           |            |                 |            |                |
| ITEM NO.                                  | ITEM DESCRIPTION   | UNIT OF MEASURE | ESTIMATED ANNUAL QUANTITY | UNIT PRICE | EXTENDED PRICE  | UNIT PRICE | EXTENDED PRICE |
| 1.1                                       | Rental: Storage Unit 8 ft. wide X 10 ft. Steel-Open Bay                            | EACH            | 5                         | \$ 250.00  | \$ 1,250.00     | *          | *              |
| 1.2                                       | Rental: Storage Unit 8 ft. wide X 10 ft. Steel-Deluxe                              | EACH            | 9                         | \$ 80.00   | \$ 720.00       | *          | *              |
| 1.3                                       | Rental: Storage Unit 8 ft. wide X 12 ft. Steel-Open Bay                            | EACH            | 3                         | \$ -       | \$ -            | *          | *              |
| 1.4                                       | Rental: Storage Unit 8 ft. wide X 12 ft. Steel-Deluxe                              | EACH            | 3                         | \$ -       | \$ -            | *          | *              |
| 1.5                                       | Rental: Storage Unit 8 ft. wide X 15 ft. Steel-Standard                            | EACH            | 3                         | \$ 85.00   | \$ 255.00       | *          | *              |
| 1.6                                       | Rental: Storage Unit 8 ft. wide X 15 ft. Steel-Deluxe                              | EACH            | 1                         | \$ 85.00   | \$ 85.00        | *          | *              |
| 1.7                                       | Rental: Storage Unit 8 ft. wide X 16 ft. Steel-Standard                            | EACH            | 3                         | \$ -       | \$ -            | *          | *              |
| 1.8                                       | Rental: Storage Unit 8 ft. wide X 16 ft. Steel-Deluxe                              | EACH            | 1                         | \$ -       | \$ -            | *          | *              |
| 1.9                                       | Rental: Storage Unit 8 ft. wide X 20 ft. Steel-Open Bay                            | EACH            | 6                         | \$ 310.00  | \$ 1,860.00     | *          | *              |
| 1.10                                      | Rental: Storage Unit 8 ft. wide X 20 ft. Steel-Open Bay Office                     | EACH            | 1                         | \$ 310.00  | \$ 310.00       | *          | *              |
| 1.11                                      | Rental: Storage Unit 8 ft. wide X 20 ft. Steel-Deluxe Door on one (1) end          | EACH            | 2                         | \$ 85.00   | \$ 170.00       | *          | *              |
| 1.12                                      | Rental: Storage Unit 8 ft. wide X 20 ft. Steel-Combination (10' Office)            | EACH            | 1                         | \$ 300.00  | \$ 300.00       | *          | *              |
| 1.13                                      | Rental: Storage Unit 8 ft. wide X 20 ft. Steel-Standard                            | EACH            | 5                         | \$ 80.00   | \$ 400.00       | *          | *              |
| 1.14                                      | Rental: Storage Unit 8 ft. wide X 22 ft. Steel-Deluxe Door on Both Ends            | EACH            | 3                         | \$ 95.00   | \$ 285.00       | *          | *              |
| 1.15                                      | Rental: Storage Unit 8 ft. wide X 25 ft. extra wide Unit w Tri-cam locking systems | EACH            | 3                         | \$ 120.00  | \$ 360.00       | *          | *              |
| 1.16                                      | Rental: Storage Unit 8 ft. wide X 40 ft. Steel-Standard                            | EACH            | 1                         | \$ 120.00  | \$ 120.00       | *          | *              |
| 1.17                                      | Rental: Storage Unit 8 ft. wide X 40 ft. Standard Tri-door                         | EACH            | 6                         | \$ 125.00  | \$ 750.00       | *          | *              |
| 1.18                                      | Rental: Office Unit 8 ft. high X 8 ft. wide X 10 ft. long                          | EACH            | 2                         | \$ 250.00  | \$ 500.00       | *          | *              |
| 1.19                                      | Rental: Office Unit 8 ft. high X 8 ft. wide X 20 ft. long                          | EACH            | 2                         | \$ 300.00  | \$ 600.00       | *          | *              |
| 1.20                                      | Rental: Office Unit 8 ft. high X 8 ft. wide X 40 ft. long                          | EACH            | 1                         | \$ 400.00  | \$ 400.00       | *          | *              |
| 1.21                                      | Rental: Office Unit 8 ft. high X 10 ft. wide X 30 ft. long                         | EACH            | 1                         | \$ 500.00  | \$ 500.00       | *          | *              |
| 1.22                                      | Rental: Office Unit 8 ft. high X 8 ft. wide X 20 ft. long with 20 ft. box size     | EACH            | 1                         | \$ 300.00  | \$ 300.00       | *          | *              |
| 1.23                                      | Rental: Office Unit 8 ft. high X 8 ft. wide X 40 ft. long with 40 ft. box size     | EACH            | 1                         | \$ 400.00  | \$ 400.00       | *          | *              |
| <b>SUBTOTAL FOR CATEGORY 1 =</b>          |  |                 |                           | <b>\$</b>  | <b>9,565.00</b> | *          |                |

| CATEGORY 2 - PURCHASE - STORAGE UNIT |   |                 |                           |              |                   |            |                |
|--------------------------------------|---|-----------------|---------------------------|--------------|-------------------|------------|----------------|
| ITEM NO.                             | ITEM DESCRIPTION  | UNIT OF MEASURE | ESTIMATED ANNUAL QUANTITY | UNIT PRICE   | EXTENDED PRICE    | UNIT PRICE | EXTENDED PRICE |
| 2.1                                  | Purchase: Storage Unit 8 ft. wide X 10 ft. Steel-Open Bay                   | EACH            | 5                         | \$ 8,990.00  | \$ 44,950.00      | *          | *              |
| 2.2                                  | Purchase: Storage Unit 8 ft. wide X 10 ft. Steel-Deluxe                     | EACH            | 3                         | \$ 2,875.00  | \$ 8,625.00       | *          | *              |
| 2.3                                  | Purchase: Storage Unit 8 ft. wide X 12 ft. Steel-Open Bay                   | EACH            | 2                         | \$ -         | \$ -              | *          | *              |
| 2.4                                  | Purchase: Storage Unit 8 ft. wide X 12 ft. Steel-Deluxe                     | EACH            | 1                         | \$ -         | \$ -              | *          | *              |
| 2.5                                  | Purchase: Storage Unit 8 ft. wide X 15 ft. Steel-Standard                   | EACH            | 1                         | \$ 2,900.00  | \$ 2,900.00       | *          | *              |
| 2.6                                  | Purchase: Storage Unit 8 ft. wide X 15 ft. Steel-Deluxe                     | EACH            | 3                         | \$ 5,430.00  | \$ 16,290.00      | *          | *              |
| 2.7                                  | Purchase: Storage Unit 8 ft. wide X 16 ft. Steel-Standard                   | EACH            | 1                         | \$ -         | \$ -              | *          | *              |
| 2.8                                  | Purchase: Storage Unit 8 ft. wide X 16 ft. Steel-Deluxe                     | EACH            | 1                         | \$ -         | \$ -              | *          | *              |
| 2.9                                  | Purchase: Storage Unit 8 ft. wide X 20 ft. Steel-Open Bay                   | EACH            | 5                         | \$ 16,575.00 | \$ 82,875.00      | *          | *              |
| 2.10                                 | Purchase: Storage Unit 8 ft. wide X 20 ft. Steel-Open Bay Office            | EACH            | 1                         | \$ 16,575.00 | \$ 16,575.00      | *          | *              |
| 2.11                                 | Purchase: Storage Unit 8 ft. wide X 20 ft. Steel-Deluxe Door on one (1) end | EACH            | 1                         | \$ 4,800.00  | \$ 4,800.00       | *          | *              |
| 2.12                                 | Purchase: Storage Unit 8 ft. wide X 20 ft. Steel-Combination (10' Office)   | EACH            | 1                         | \$ 12,860.00 | \$ 12,860.00      | *          | *              |
| 2.13                                 | Purchase: Storage Unit 8 ft. wide X 20 ft. Steel-Standard                   | EACH            | 3                         | \$ 3,800.00  | \$ 11,400.00      | *          | *              |
| 2.14                                 | Purchase: Storage Unit 8 ft. wide X 22 ft. Steel-Deluxe Door on Both Ends   | EACH            | 3                         | \$ 5,575.00  | \$ 16,725.00      | *          | *              |
| 2.15                                 | Purchase: Storage Unit 8 ft. wide X 40 ft. Steel-Standard                   | EACH            | 5                         | \$ 3,800.00  | \$ 19,000.00      | *          | *              |
| 2.16                                 | Purchase: Storage Unit 8 ft. wide X 40 ft. Standard Tri-door                | EACH            | 3                         | \$ 5,200.00  | \$ 15,600.00      | *          | *              |
| <b>SUBTOTAL FOR CATEGORY 2 =</b>     |   |                 |                           | <b>\$</b>    | <b>252,600.00</b> | *          |                |

| CATEGORY 3 - STORAGE UNIT; DELIVERY/PICK-UP |                               |                 |                           |            |                  |            |                |
|---|-------------------------------|-----------------|---------------------------|------------|------------------|------------|----------------|
| ITEM NO.                                    | ITEM DESCRIPTION              | UNIT OF MEASURE | ESTIMATED ANNUAL QUANTITY | UNIT PRICE | EXTENDED PRICE   | UNIT PRICE | EXTENDED PRICE |
| 3.1   | Delivery Fee per Storage Unit | EACH            | 85                        | \$ 100.00  | \$ 8,500.00      | *          | *              |
| 3.2   | Delivery Fee per Office Unit  | EACH            | 8                         | \$ 100.00  | \$ 800.00        | *          | *              |
| 3.3   | Pick-up Fee per Storage Unit  | EACH            | 60                        | \$ 100.00  | \$ 6,000.00      | *          | *              |
| 3.4   | Pick-up Fee per Office Unit   | EACH            | 6                         | \$ 100.00  | \$ 600.00        | *          | *              |
| <b>SUBTOTAL FOR CATEGORY 3 =</b>            |                               |                 |                           | <b>\$</b>  | <b>15,900.00</b> |            | *              |

Note: \* Deemed non-responsive - Did not meet requirements of the solicitation.

Award Method: Line by line

Prepared by : Carol Shelton

Approved by: Sarah Ramos

DENOTES AWARD

# City of Austin Purchasing Office – Log of Offers Received

**Solicitation Number: SBR1005REBID**

IFB Disclaimer: The information contained on the following bid sheets are for information only and does not constitute actual award/execution of a contract.

RFP/RFQS Disclaimer: The contents of a proposal shall remain confidential until a contract is awarded. This log of offers is for information purposes only and does not constitute actual award/execution of a contract.

For more information, you may contact the Purchasing Office by:  
 Phone – 512-974-2500  
 Email – [PurchInfo@austintexas.gov](mailto:PurchInfo@austintexas.gov)  
 Physical Address – 124 W. 8<sup>th</sup> St., Third floor, Austin, TX 78701  
 Hours of Operation – Monday-Friday 7:45 a.m. to 4:45 p.m.

| Vendor Name (on sealed offer) | Rec'd By     | Date & Time Received         | No<br>Bid                | Vendor Name (opening)* |
|-------------------------------|--------------|------------------------------|--------------------------|------------------------|
| 1. <u>1-800-PACK-RAT, LLC</u> | <u>E-BID</u> | <u>05/19/2020 10:55 A.M.</u> | <input type="checkbox"/> | _____                  |
| 2. <u>Mobile Mini , INC</u>   | <u>E-BID</u> | <u>05/19/2020 1:51 P.M.</u>  | <input type="checkbox"/> | _____                  |
| 3. _____                      | _____        | _____                        | <input type="checkbox"/> | _____                  |
| 4. _____                      | _____        | _____                        | <input type="checkbox"/> | _____                  |
| 5. _____                      | _____        | _____                        | <input type="checkbox"/> | _____                  |
| 6. _____                      | _____        | _____                        | <input type="checkbox"/> | _____                  |
| 7. _____                      | _____        | _____                        | <input type="checkbox"/> | _____                  |
| 8. _____                      | _____        | _____                        | <input type="checkbox"/> | _____                  |



**PRICING SUBMITTAL  
CITY OF AUSTIN  
RENTALS AND PURCHASE OF ONSITE STORAGE AND OFFICE UNITS**

|                          |                       |
|--------------------------|-----------------------|
| <b>SOLICITATION NO.:</b> | IFB 8600-SBR1005REBID |
| <b>BUYER:</b>            | Sarah Ramos           |

**Special Instructions:** Offerors must use this Pricing Submittal to submit pricing.

Be advised that altering the Pricing Submittal, making additions to the Pricing Submittal, or taking exceptions to any portion of the solicitation will jeopardize acceptance of your Offer.

A bid of "0" (zero) will be interpreted by the City as a no-charge (free) item and the City will not expect to pay for that item. A bid of "no bid" or no response (space left blank) will be interpreted by the City that the Offeror does not wish to bid on that item. Be advised, a "no bid" or no response may be considered as non-responsive and may result in disqualification of the bid.

The quantities noted below are estimates and not a guarantee of actual volume. The City does not guarantee the purchase of the quantities listed; actual purchases may be more or less. Quantities are provided as a guide based on historical or anticipated usage. Order quantities will be as needed and specified by the City for each order.

Prices offered on the bid sheet shall be all inclusive of fees not expressly allowed in the scope of work. The Offeror shall not charge separately for administrative, overhead, and per diem to provide services or items to the Austin, Texas area. The Offeror shall provide all tools, labor, travel, and equipment necessary to perform the services required under this contract.

The City reserves the right to award a single contract based on overall low cost or multiple awards based on individual or categories/groups of specific line items, cost, or any criteria or combination deemed most advantageous to the City.

**CATEGORY 1 - RENTAL - STORAGE/OFFICE UNIT**

| ITEM NO.                         | ITEM DESCRIPTION   | UNIT OF MEASURE | ESTIMATED ANNUAL QUANTITY | UNIT PRICE | EXTENDED PRICE    |
|----------------------------------|--|-----------------|---------------------------|------------|-------------------|
| 1.1                              | Rental: Storage Unit 8 ft. wide X 10 ft. Steel-Open Bay                            | EACH            | 5                         | \$250.00   | \$1,250.00        |
| 1.2                              | Rental: Storage Unit 8 ft. wide X 10 ft. Steel-Deluxe                              | EACH            | 9                         | \$80.00    | \$720.00          |
| 1.3                              | Rental: Storage Unit 8 ft. wide X 12 ft. Steel-Open Bay                            | EACH            | 3                         |            |                   |
| 1.4                              | Rental: Storage Unit 8 ft. wide X 12 ft. Steel-Deluxe                              | EACH            | 3                         |            |                   |
| 1.5                              | Rental: Storage Unit 8 ft. wide X 15 ft. Steel-Standard                            | EACH            | 3                         | \$85.00    | \$255.00          |
| 1.6                              | Rental: Storage Unit 8 ft. wide X 15 ft. Steel-Deluxe                              | EACH            | 1                         | \$85.00    | \$85.00           |
| 1.7                              | Rental: Storage Unit 8 ft. wide X 16 ft. Steel-Standard                            | EACH            | 3                         |            |                   |
| 1.8                              | Rental: Storage Unit 8 ft. wide X 16 ft. Steel-Deluxe                              | EACH            | 1                         |            |                   |
| 1.9                              | Rental: Storage Unit 8 ft. wide X 20 ft. Steel-Open Bay                            | EACH            | 6                         | \$310.00   | \$1,860.00        |
| 1.10                             | Rental: Storage Unit 8 ft. wide X 20 ft. Steel-Open Bay Office                     | EACH            | 1                         | \$310.00   | \$310.00          |
| 1.11                             | Rental: Storage Unit 8 ft. wide X 20 ft. Steel-Deluxe Door on one (1) end          | EACH            | 2                         | \$85.00    | \$170.00          |
| 1.12                             | Rental: Storage Unit 8 ft. wide X 20 ft. Steel-Combination (10' Office)            | EACH            | 1                         | \$300.00   | \$300.00          |
| 1.13                             | Rental: Storage Unit 8 ft. wide X 20 ft. Steel-Standard                            | EACH            | 5                         | \$80.00    | \$400.00          |
| 1.14                             | Rental: Storage Unit 8 ft. wide X 22 ft. Steel-Deluxe Door on Both Ends            | EACH            | 3                         | \$95.00    | \$285.00          |
| 1.15                             | Rental: Storage Unit 8 ft. wide X 25 ft. extra wide Unit w Tri-cam locking systems | EACH            | 3                         | \$120.00   | \$360.00          |
| 1.16                             | Rental: Storage Unit 8 ft. wide X 40 ft. Steel-Standard                            | EACH            | 1                         | \$120.00   | \$120.00          |
| 1.17                             | Rental: Storage Unit 8 ft. wide X 40 ft. Standard Tri-door                         | EACH            | 6                         | \$125.00   | \$750.00          |
| 1.18                             | Rental: Office Unit 8 ft. high X 8 ft. wide X 10 ft. long                          | EACH            | 2                         | \$250.00   | \$500.00          |
| 1.19                             | Rental: Office Unit 8 ft. high X 8 ft. wide X 20 ft. long                          | EACH            | 2                         | \$300.00   | \$600.00          |
| 1.20                             | Rental: Office Unit 8 ft. high X 8 ft. wide X 40 ft. long                          | EACH            | 1                         | \$400.00   | \$400.00          |
| 1.21                             | Rental: Office Unit 8 ft. high X 10 ft. wide X 30 ft. long                         | EACH            | 1                         | \$500.00   | \$500.00          |
| 1.22                             | Rental: Office Unit 8 ft. high X 8 ft. wide X 20 ft. long with 20 ft. box size     | EACH            | 1                         | \$300.00   | \$300.00          |
| 1.23                             | Rental: Office Unit 8 ft. high X 8 ft. wide X 40 ft. long with 40 ft. box size     | EACH            | 1                         | \$400.00   | \$400.00          |
| <b>SUBTOTAL FOR CATEGORY 1 =</b> |  |                 |                           |            | <b>\$9,565.00</b> |

**CATEGORY 2 - PURCHASE - STORAGE UNIT**

| ITEM NO.                         | ITEM DESCRIPTION  | UNIT OF MEASURE | ESTIMATED ANNUAL QUANTITY | UNIT PRICE         | EXTENDED PRICE      |
|----------------------------------|---|-----------------|---------------------------|--------------------|---------------------|
| 2.1                              | Purchase: Storage Unit 8 ft. wide X 10 ft. Steel-Open Bay                   | EACH            | 5                         | <b>\$8,990.00</b>  | \$44,950.00         |
| 2.2                              | Purchase: Storage Unit 8 ft. wide X 10 ft. Steel-Deluxe                     | EACH            | 3                         | <b>\$2,875.00</b>  | \$8,625.00          |
| 2.3                              | Purchase: Storage Unit 8 ft. wide X 12 ft. Steel-Open Bay                   | EACH            | 2                         |                    |                     |
| 2.4                              | Purchase: Storage Unit 8 ft. wide X 12 ft. Steel-Deluxe                     | EACH            | 1                         |                    |                     |
| 2.5                              | Purchase: Storage Unit 8 ft. wide X 15 ft. Steel-Standard                   | EACH            | 1                         | <b>\$2,900.00</b>  | \$2,900.00          |
| 2.6                              | Purchase: Storage Unit 8 ft. wide X 15 ft. Steel-Deluxe                     | EACH            | 3                         | <b>\$5,430.00</b>  | \$16,290.00         |
| 2.7                              | Purchase: Storage Unit 8 ft. wide X 16 ft. Steel-Standard                   | EACH            | 1                         |                    |                     |
| 2.8                              | Purchase: Storage Unit 8 ft. wide X 16 ft. Steel-Deluxe                     | EACH            | 1                         |                    |                     |
| 2.9                              | Purchase: Storage Unit 8 ft. wide X 20 ft. Steel-Open Bay                   | EACH            | 5                         | <b>\$16,575.00</b> | \$82,875.00         |
| 2.10                             | Purchase: Storage Unit 8 ft. wide X 20 ft. Steel-Open Bay Office            | EACH            | 1                         | <b>\$16,575.00</b> | \$16,575.00         |
| 2.11                             | Purchase: Storage Unit 8 ft. wide X 20 ft. Steel-Deluxe Door on one (1) end | EACH            | 1                         | <b>\$4,800.00</b>  | \$4,800.00          |
| 2.12                             | Purchase: Storage Unit 8 ft. wide X 20 ft. Steel-Combination (10' Office)   | EACH            | 1                         | <b>\$12,860.00</b> | \$12,860.00         |
| 2.13                             | Purchase: Storage Unit 8 ft. wide X 20 ft. Steel-Standard                   | EACH            | 3                         | <b>\$3,800.00</b>  | \$11,400.00         |
| 2.14                             | Purchase: Storage Unit 8 ft. wide X 22 ft. Steel-Deluxe Door on Both Ends   | EACH            | 3                         | <b>\$5,575.00</b>  | \$16,725.00         |
| 2.15                             | Purchase: Storage Unit 8 ft. wide X 40 ft. Steel-Standard                   | EACH            | 5                         | <b>\$3,800.00</b>  | \$19,000.00         |
| 2.16                             | Purchase: Storage Unit 8 ft. wide X 40 ft. Standard Tri-door                | EACH            | 3                         | <b>\$5,200.00</b>  | \$15,600.00         |
| <b>SUBTOTAL FOR CATEGORY 2 =</b> |   |                 |                           |                    | <b>\$252,600.00</b> |

**CATEGORY 3 - STORAGE UNIT: DELIVERY/PICK-UP**

| ITEM NO.                         | ITEM DESCRIPTION              | UNIT OF MEASURE | ESTIMATED ANNUAL QUANTITY | UNIT PRICE      | EXTENDED PRICE     |
|----------------------------------|-------------------------------|-----------------|---------------------------|-----------------|--------------------|
| 3.1                              | Delivery Fee per Storage Unit | EACH            | 85                        | <b>100.00</b>   | 8,500.00           |
| 3.2                              | Delivery Fee per Office Unit  | EACH            | 8                         | <b>100.00</b>   | 800.00             |
| 3.3                              | Pick-up Fee per Storage Unit  | EACH            | 60                        | <b>100.00</b>   | 6,000.00           |
| 3.4                              | Pick-up Fee per Office Unit   | EACH            | 6                         | <b>\$100.00</b> | 600.00             |
| <b>SUBTOTAL FOR CATEGORY 3 =</b> |                               |                 |                           |                 | <b>\$15,900.00</b> |

**CATEGORY 4 - NON-SPECIFIED AND CATALOG ITEMS**

This information will not be used in the evaluation of the bids and is for informational purposes only and there is no guarantee of purchase.

The City may wish to purchase associated parts that are not listed above in recognition of City's part needs. Please provide a minimum discount off pricing from Catalog, price list, or Manufacturer's Suggested Retail Price (MSRP).

A bid of zero (0) will be interpreted by the City that the additional products or catalog items will be sold at the Catalog, Price list, or MSRP. A 'no bid' or blank entry will be interpreted by the City that your Company does not wish to provide additional products or catalog items. This information will not be used in the evaluation of the bid and is for informational purposes only. There is no guarantee of purchase. This is a firm-fixed discount through the life of the contract.

| ITEM NO. | DESCRIPTION  | Discount from MSRP |
|----------|--|--------------------|
| 4.1      | Percentage discount off catalogue/price list of other items: Indicate the discount from manufacturer's suggested retail price. | 25.00%             |

|                      |                          |
|----------------------|--------------------------|
| <b>COMPANY NAME</b>  | <b>Mobile Mini, Inc.</b> |
| <b>EMAIL ADDRESS</b> | mkoch@mobilemini.com     |



**PRICING SUBMITTAL  
CITY OF AUSTIN  
RENTALS AND PURCHASE OF ONSITE STORAGE AND OFFICE UNITS**

**SOLICITATION NO.:** IFB 8600-SBR1005REBID

**BUYER:** Sarah Ramos

**Special Instructions:** Offerors must use this Pricing Submittal to submit pricing.

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The City reserves the right to award a single contract based on overall low cost or multiple awards based on individual or categories/groups of specific line items, cost, or any criteria or combination deemed most advantageous to the City.

**CATEGORY 1 - RENTAL - STORAGE/OFFICE UNIT**

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|----------------------------------|--|-----------------|---------------------------|-----------------|-------------------|
| 1.1                              | Rental: Storage Unit 8 ft. wide X 10 ft. Steel-Open Bay                            | EACH            | 5                         | <b>\$109.00</b> | \$545.00          |
| 1.2                              | Rental: Storage Unit 8 ft. wide X 10 ft. Steel-Deluxe                              | EACH            | 9                         |                 |                   |
| 1.3                              | Rental: Storage Unit 8 ft. wide X 12 ft. Steel-Open Bay                            | EACH            | 3                         | <b>\$125.00</b> | \$375.00          |
| 1.4                              | Rental: Storage Unit 8 ft. wide X 12 ft. Steel-Deluxe                              | EACH            | 3                         | <b>\$169.00</b> | \$507.00          |
| 1.5                              | Rental: Storage Unit 8 ft. wide X 15 ft. Steel-Standard                            | EACH            | 3                         | <b>\$120.00</b> | \$360.00          |
| 1.6                              | Rental: Storage Unit 8 ft. wide X 15 ft. Steel-Deluxe                              | EACH            | 1                         |                 |                   |
| 1.7                              | Rental: Storage Unit 8 ft. wide X 16 ft. Steel-Standard                            | EACH            | 3                         | <b>\$154.00</b> | \$462.00          |
| 1.8                              | Rental: Storage Unit 8 ft. wide X 16 ft. Steel-Deluxe                              | EACH            | 1                         | <b>\$199.00</b> | \$199.00          |
| 1.9                              | Rental: Storage Unit 8 ft. wide X 20 ft. Steel-Open Bay                            | EACH            | 6                         | <b>\$109.00</b> | \$654.00          |
| 1.10                             | Rental: Storage Unit 8 ft. wide X 20 ft. Steel-Open Bay Office                     | EACH            | 1                         | <b>\$345.00</b> | \$345.00          |
| 1.11                             | Rental: Storage Unit 8 ft. wide X 20 ft. Steel-Deluxe Door on one (1) end          | EACH            | 2                         | <b>\$120.00</b> | \$240.00          |
| 1.12                             | Rental: Storage Unit 8 ft. wide X 20 ft. Steel-Combination (10' Office)            | EACH            | 1                         |                 |                   |
| 1.13                             | Rental: Storage Unit 8 ft. wide X 20 ft. Steel-Standard                            | EACH            | 5                         | <b>\$109.00</b> | \$545.00          |
| 1.14                             | Rental: Storage Unit 8 ft. wide X 22 ft. Steel-Deluxe Door on Both Ends            | EACH            | 3                         |                 |                   |
| 1.15                             | Rental: Storage Unit 8 ft. wide X 25 ft. extra wide Unit w Tri-cam locking systems | EACH            | 3                         | <b>\$155.00</b> | \$465.00          |
| 1.16                             | Rental: Storage Unit 8 ft. wide X 40 ft. Steel-Standard                            | EACH            | 1                         | <b>\$140.00</b> | \$140.00          |
| 1.17                             | Rental: Storage Unit 8 ft. wide X 40 ft. Standard Tri-door                         | EACH            | 6                         | <b>\$169.00</b> | \$1,014.00        |
| 1.18                             | Rental: Office Unit 8 ft. high X 8 ft. wide X 10 ft. long                          | EACH            | 2                         |                 |                   |
| 1.19                             | Rental: Office Unit 8 ft. high X 8 ft. wide X 20 ft. long                          | EACH            | 2                         | <b>\$345.00</b> | \$690.00          |
| 1.20                             | Rental: Office Unit 8 ft. high X 8 ft. wide X 40 ft. long                          | EACH            | 1                         | <b>\$485.00</b> | \$485.00          |
| 1.21                             | Rental: Office Unit 8 ft. high X 10 ft. wide X 30 ft. long                         | EACH            | 1                         |                 |                   |
| 1.22                             | Rental: Office Unit 8 ft. high X 8 ft. wide X 20 ft. long with 20 ft. box size     | EACH            | 1                         | <b>\$345.00</b> | \$345.00          |
| 1.23                             | Rental: Office Unit 8 ft. high X 8 ft. wide X 40 ft. long with 40 ft. box size     | EACH            | 1                         | <b>\$485.00</b> | \$485.00          |
| <b>SUBTOTAL FOR CATEGORY 1 =</b> |  |                 |                           |                 | <b>\$7,856.00</b> |

**CATEGORY 2 - PURCHASE - STORAGE UNIT**

| ITEM NO.                         | ITEM DESCRIPTION  | UNIT OF MEASURE | ESTIMATED ANNUAL QUANTITY | UNIT PRICE        | EXTENDED PRICE |
|----------------------------------|---|-----------------|---------------------------|-------------------|----------------|
| 2.1                              | Purchase: Storage Unit 8 ft. wide X 10 ft. Steel-Open Bay                   | EACH            | 5                         |                   |                |
| 2.2                              | Purchase: Storage Unit 8 ft. wide X 10 ft. Steel-Deluxe                     | EACH            | 3                         |                   |                |
| 2.3                              | Purchase: Storage Unit 8 ft. wide X 12 ft. Steel-Open Bay                   | EACH            | 2                         | <b>\$3,200.00</b> | \$6,400.00     |
| 2.4                              | Purchase: Storage Unit 8 ft. wide X 12 ft. Steel-Deluxe                     | EACH            | 1                         |                   |                |
| 2.5                              | Purchase: Storage Unit 8 ft. wide X 15 ft. Steel-Standard                   | EACH            | 1                         |                   |                |
| 2.6                              | Purchase: Storage Unit 8 ft. wide X 15 ft. Steel-Deluxe                     | EACH            | 3                         |                   |                |
| 2.7                              | Purchase: Storage Unit 8 ft. wide X 16 ft. Steel-Standard                   | EACH            | 1                         | <b>\$3,700.00</b> | \$3,700.00     |
| 2.8                              | Purchase: Storage Unit 8 ft. wide X 16 ft. Steel-Deluxe                     | EACH            | 1                         |                   |                |
| 2.9                              | Purchase: Storage Unit 8 ft. wide X 20 ft. Steel-Open Bay                   | EACH            | 5                         |                   |                |
| 2.10                             | Purchase: Storage Unit 8 ft. wide X 20 ft. Steel-Open Bay Office            | EACH            | 1                         |                   |                |
| 2.11                             | Purchase: Storage Unit 8 ft. wide X 20 ft. Steel-Deluxe Door on one (1) end | EACH            | 1                         |                   |                |
| 2.12                             | Purchase: Storage Unit 8 ft. wide X 20 ft. Steel-Combination (10' Office)   | EACH            | 1                         |                   |                |
| 2.13                             | Purchase: Storage Unit 8 ft. wide X 20 ft. Steel-Standard                   | EACH            | 3                         | <b>\$4,000.00</b> | \$12,000.00    |
| 2.14                             | Purchase: Storage Unit 8 ft. wide X 22 ft. Steel-Deluxe Door on Both Ends   | EACH            | 3                         |                   |                |
| 2.15                             | Purchase: Storage Unit 8 ft. wide X 40 ft. Steel-Standard                   | EACH            | 5                         | <b>\$5,000.00</b> | \$25,000.00    |
| 2.16                             | Purchase: Storage Unit 8 ft. wide X 40 ft. Standard Tri-door                | EACH            | 3                         |                   |                |
| <b>SUBTOTAL FOR CATEGORY 2 =</b> |   |                 |                           |                   |                |

**CATEGORY 3 - STORAGE UNIT: DELIVERY/PICK-UP**

| ITEM NO.                         | ITEM DESCRIPTION              | UNIT OF MEASURE | ESTIMATED ANNUAL QUANTITY | UNIT PRICE      | EXTENDED PRICE     |
|----------------------------------|-------------------------------|-----------------|---------------------------|-----------------|--------------------|
| 3.1                              | Delivery Fee per Storage Unit | EACH            | 85                        | <b>250.00</b>   | 21,250.00          |
| 3.2                              | Delivery Fee per Office Unit  | EACH            | 8                         | <b>300.00</b>   | 2,400.00           |
| 3.3                              | Pick-up Fee per Storage Unit  | EACH            | 60                        | <b>250.00</b>   | 15,000.00          |
| 3.4                              | Pick-up Fee per Office Unit   | EACH            | 6                         | <b>\$300.00</b> | 1,800.00           |
| <b>SUBTOTAL FOR CATEGORY 3 =</b> |                               |                 |                           |                 | <b>\$40,450.00</b> |

**CATEGORY 4 - NON-SPECIFIED AND CATALOG ITEMS**

**This information will not be used in the evaluation of the bids and is for informational purposes only and there is no guarantee of purchase.**

The City may wish to purchase associated parts that are not listed above in recognition of City's part needs. Please provide a minimum discount off pricing from Catalog, price list, or Manufacturer's Suggested Retail Price (MSRP).

A bid of zero ('0') will be interpreted by the City that the additional products or catalog items will be sold at the Catalog, Price list, or MSRP. A 'no bid' or blank entry will be interpreted by the City that your Company does not wish to provide additional products or catalog items. This information will not be used in the evaluation of the bid and is for informational purposes only. There is no guarantee of purchase. This is a firm-fixed discount through the life of the contract.

| ITEM NO. | DESCRIPTION  | Discount from MSRP |
|----------|--|--------------------|
| 4.1      | Percentage discount off catalogue/price list of other items: Indicate the discount from manufacturer's suggested retail price. |                    |

|                      |                                 |
|----------------------|---------------------------------|
| <b>COMPANY NAME</b>  | <b>1-800-PACK-RAT LLC</b>       |
| <b>EMAIL ADDRESS</b> | commercialsales@1800packrat.com |