



ADDENDUM
PURCHASING OFFICE
CITY OF AUSTIN, TEXAS

REQUEST FOR QUALIFICATION STATEMENTS NO: SMW0051
ADDENDUM NO. 3
DATE OF ADDENDUM: FEBRUARY 7, 2013

This addendum is to incorporate the following questions and answers to the solicitation:

- A. In order to allow more time for respondents to adequately prepare a response and to allow more time for input from community partners, the response due date and time are hereby changed to:

QUALIFICATIONS STATEMENT DUE PRIOR TO: 10:00 AM ON FEBRUARY 26, 2013

RESPONSE CLOSING TIME AND DATE: 10:00 AM ON FEBRUARY 26, 2013

- B. Questions and Answers:

1 Can the sample completed disparity studies be provided electronically on CD?

RESPONSE: Yes

2 Can the exhibits be single-spaced?

RESPONSE: Yes

3 Can we include appendices?

RESPONSE: As long as the format described in section 0600 is followed, the company can provide additional information in appendices if they choose to do so.

4 Are we required to demonstrate good faith in all services we intend to subcontract, or can we seek participation on certain services and meet the good faith efforts requirement?

RESPONSE: Yes, you are required to comply with the City's MBE/WBE Procurement Program, which includes good faith efforts, if areas of subcontracting are identified.

5 For the Good Faith Efforts requirement, if the proposing firm intends to utilize certified and non-certified subcontractors, is the demonstration and documentation of good faith required since there are no goals?

RESPONSE: Although no goals have been established for this solicitation, the proposing firm is required to comply with the City's MBE/WBE Procurement Program, which includes good faith efforts, if subcontracting opportunities are identified.

6 As we understand, non-M/WBE subcontract data is not tracked for the proposed study period. Please explain how non-DBE and non-W/MBE subcontractor/subconsultant information (those utilized by a prime contractor) are maintained for the proposed study period.

RESPONSE: Contractors are required to submit for approval a plan which includes ALL subcontractors, not just the certified subcontractors so that information is available in an electronic contract file. Subcontractors on a contract are required to register with the City so all data maintained for prime contractors such as Tax ID, address, phone number etc. should be available for these firms as well.

- 7 Is there a unique identifier (such as vendor ID, Tax ID) that is associated to a unique firm and can be linked among the various types of data, such as vendor, prime contract, and unsuccessful bidders?

RESPONSE: Those firms that are registered with the City of Austin will have a unique Vendor ID. The City does not maintain any data on firms that were unsuccessful bidders.

- 8 Does the City maintain data on proposed construction and construction-related subcontractors (M/W/DBE and non-M/W/DBE subcontractors) that teamed with unsuccessful prime contractors firms that bid as prime contractors (unsuccessful bidders)?

RESPONSE: The City does not maintain data on these firms

- 9 Please specify if the following types of vendors are maintained in the vendor-related data.

- a. Firms that submitted bids, but were not awarded a contract.

Response: No

- b. Firms that have registered to do business, but have not provided any services.

Response: Yes

- c. Does the City maintain the following on vendor-related data?

- Unique Vendor ID (such as system generated and/or Tax ID)? In addition, if not the same data source, can this ID be cross referenced to other data sources in order to identify the same vendor?

Response: A Unique Vendor ID (UVID) is generated for firms who register with Vendor Connection via Austin Finance Online (AFO) to transact business with the City of Austin. Other forms of information (Legal Name, DBA, Tax ID) may be used as cross referencing tools to identify the same vendor across data sources not exclusive to the City of Austin. For example, a UVID is not available as a cross reference tool to identify DBE vendors within the Texas Unified Certification Program (TUCP) DBE database.

- Company Name?

Response: Yes

- Business Owner or Contact Names?

Response: Yes

- Email Address?

Response: Email addresses are not required, thus the City may not have one for each Vendor but can be provided if the firm registered an email address

- Phone Numbers?

Response: Yes

- Fax Numbers?
Response: Fax numbers are not required, thus the City may not have one for each Vendor but can be provided if the firm registered a fax number
- Street Address?
Response: Yes
- City, State, and ZIP Code?
Response: Yes
- Primary lines of business, commodity codes or service codes?
Response: Yes, as commodity (NIGP) codes
- Business Owner's Race, Ethnicity, Gender Classification?
Response: Yes for certified firms. These fields are not captured for the majority of non-certified businesses.

General vendor information (Vendor ID, Name, Contact, Phone/ Fax, Email, Address, commodities) for registered firms, to include registered concessions and car rentals, is available online at <http://www.austintexas.gov/department/purchasing> via the Registered Vendor Search link.

The data is not immediately available via electronic download; however requests for electronic format (such as Excel) for particular firms can be made by contacting the Vendor Registration Helpline at 512/974-2018.

10 As far as vendor-related data, can it be provided in an electronic format such as Microsoft Excel (non-repeating header rows), flat text, or other database sources?

RESPONSE: Yes, it can be provided in a delimited file

11 Can purchases which have subcontracting also be provided in a similar or same format as data presented in Attachment A?

RESPONSE: Yes, Exhibit 3 has been added to this Addendum and is an example of the information captured when subcontracting is involved whether it is a commodity purchase or service being subcontracted.

12 As far as purchases via commodities for contracts with more than one scope and the vendors associated. What vendor-related data is available?

RESPONSE: Commodity contracts with additional scopes are handled like any other subcontracting and data is maintained in the same manner.

13 Is there typically any subcontractor activity associated with purchases via commodities for contracts?

RESPONSE: Not typically, but when it occurs the requirements are the same as for other subcontracting and the data maintained is the same

14 Should the City decide to include concessions, as well as car rentals, at Austin-Bergstrom International Airport (AUS), please provide approximately how much in gross receipts/revenue were generated by concessions and car rental for the proposed study period.

RESPONSE: Yes, as per Addenda #2, ACDBE concessionaires should be included in this study. From the data we have collected, the revenue generated by car rental agencies for the proposed study period (FY2008-2012) is displayed in the table below:

2008	\$83,426,100.05
2009	\$83,208,653.09
2010	\$88,487,113.46
2011	\$95,921,110.32

For FAA reporting purposes, FY12 data will not be available until February 15, 2013.

Additionally, the revenue generated by concessions for the proposed study period (FY2008-2012) is displayed in the table below:

2008	\$37,632,942.53
2009	\$30,706,612.56
2010	\$33,963,162.73
2011	\$38,735,112.47

For FAA reporting purposes, FY12 data will not be available until February 15, 2013.

- 15 Which department or entity (such as Aviation Department, AUS, airlines) is responsible for maintaining AUS concessions and car rental data? Also, is this data centralized?

RESPONSE: The data is currently not centralized. The type of data maintained determines the responsible department. For example, the Department of Aviation currently maintains concession and car rental data including but not limited to leaseholder/ tenant contracts.

SMBR maintains certification data for those firms which are ACDBE and DBE certified as well as construction compliance data for projects within Part 26.

The ACDBE Liaison maintains contracting and compliance data, the Austin ACDBE Plan, and FAA reporting data as it pertains to Part 23.

- 16 With respect to this statement: Should the City decide to include concessions as well as car rentals, what is the format (such as Excel spreadsheets, hard copy files, scanned PDF documents) of the data? Can the data be provided in a format that can be easily imported into a database?

RESPONSE: As the data is currently not centralized the formats range from electronic (word, PDF, excel) to scan and hard copy. Therefore the data may not be easily imported into a database.

- 17 As far as concessions and car rental data. Are the following vendor-related data available?

- a. Unique Vendor ID (such as system generated and/or Tax ID)? In addition, if not the same data source, can this ID be cross referenced to other data sources in order to identify the same vendor?

Response: A Unique Vendor ID (UVID) is generated for firms who register with Vendor Connection via Austin Finance Online (AFO) to transact business with the City of Austin. Other forms of information (Legal Name, DBA, Tax ID) may be used as cross referencing tools to identify the same vendor across data sources not exclusive to the City of Austin. For example, a UVID is not available as a cross reference tool to identify DBE vendors within the Texas Unified Certification Program (TUCP) DBE database.

- b. Company Name?
Response: Yes

- c. Concession Location/Name?
Response: Yes
- d. Business Owner or Contact Names?
Response: Yes
- e. Email Address?
Response: Email addresses are not required, thus the City may not have one for each Vendor but can be provided if the firm registered an email address
- f. Phone Numbers?
Response: Yes
- g. Fax Numbers?
Response: Fax numbers are not required, thus the City may not have one for each Vendor but can be provided if the firm registered a fax number
- h. Street Address?
Response: Yes
- i. City, State, and ZIP Code?
Response: Yes
- j. Primary lines of business, commodity codes or service codes?
Response: Yes, as commodity (NIGP) codes
- k. Business Owner's Race, Ethnicity, Gender Classification? This includes those certified and not certified.
Response: Yes for certified firms. These fields are not captured for the majority of non-certified businesses.

General vendor information (Vendor ID, Name, Contact, Phone/ Fax, Email, Address, commodities) for registered firms, to include registered concessions and car rentals, is available online at <http://www.austintexas.gov/department/purchasing> via the Registered Vendor Search link.

The data is not immediately available via electronic download; however requests for electronic format (such as Excel) for particular firms can be made by contacting the Vendor Registration Helpline at 512/974-2018.

- 18 Is there contact information data on firms that express an interest in concessions opportunities with AUS? If yes, is that data available for the proposed study period?

RESPONSE: The Properties Management Team at the Department of Aviation maintains a list of firms who have expressed interest in concession opportunities. However, this data is not available for all of the proposed study period.

- 19 Approximately how long does it take to retrieve the gross receipts and vendor-related data for concessions and car rental?

RESPONSE: The ACDBE Liaison is requesting revenue and expenditure data for reporting purposes on a quarterly basis. On average, it takes approximately a month to receive this information from concessions and car rentals.

EXHIBIT 3

SAMPLE DATA FOR CONTRACTS WITH SUBCONTRACTING

Exhibit 3 – Sample data collected on contracts with subcontracting participation

Compliance Plan

Solicitation Number	Solicitation Name	Solicitation Type
IFB 6100 CLMC393	ABIA TERMINAL IMPROVEMENTS 2012	Construction Project

Prime Vendor

Prime Vendor	Vendor Name	Bid Amount	Net Amount
BAR7111710	Rodriguez Barr Inc	\$6,479,800	\$3,443,653

Subcontractor Detail

Vendor	MBE/WBE	Ethnicity	Gender	Cert	Contract Amount	Net Amount	Percent of Total		
Austin Glass & Mirror Inc	NON			N	292,460	292,460	4.51		
Fireproof Contractors Inc	NON	Caucasian	M	N	139,502	139,502	2.15		
Honeywell International Inc	NON			N	64,623	64,623	1.00		
Kamo Energy Inc	MB	Asian	F	Y	25,000	25,000	0.39		
Rockford Business Interiors	NON			N	130,394	130,394	2.01		
Simplex Grinnell L P	NON			N	45,740	45,740	0.71		
Aaron Moberg	NON	Caucasian	M	N	382,653	382,653	5.91		
Marek Brothers Systems, Inc	NON	Caucasian	M	N	259,825	259,825	4.01		
Zoetfig Ltd	NON			N	72,024	72,024	1.11		
Weisinger Electric, Inc.	NON	Caucasian	F	N	485,570	485,570	7.49		
DI Phillips Construction Inc.	NON	Caucasian	M	N	105,000	105,000	1.62		
Phasset Usa Inc.	NON			N	67,739	67,739	1.05		
Knezek Construction Services	NON	Caucasian	M	N	48,386	48,386	0.75		
Mid State Plumbing Inc	WB	Caucasian	F	Y	278,000	278,000	4.29		
Rochester Flooring Resources Texas Division Llc	NON	Caucasian	M	N	252,986	252,986	3.90		
Ace Floor Solutions Llc	MB	Hispanic	M	Y	56,945	56,945	0.88		
B.I.T Construction Services Inc	MWDB	Hispanic	F	Y	18,000	18,000	0.28		
Craco Painting	NON	Caucasian	M	N	311,300	311,300	4.80		

Compliance Plan

Solicitation Number	Solicitation Name	Solicitation Type
IFB 6100 CLMC388	Harold Court East Regional Service Center Improvements	Construction Project

Prime Vendor

Prime Vendor	Vendor Name	Bid Amount	Net Amount
AUS0435500	Austin Filter Systems Inc	\$4,795,831	\$3,596,277

Subcontractor Detail

Vendor	MBE/WBE	Ethnicity	Gender	Cert	Contract Amount	Net Amount	Percent of Total		
Act Pipe & Supply Inc	NON	Caucasian	M	N	30,158	30,158	0.63		
Austin Wood Recycling Ltd	NON			N	25,750	25,750	0.54		
Cmc Steel Fabricators Inc	NON			N	45,015	45,015	0.94		
Capitol Environmental	NON	Caucasian	M	N	4,500	4,500	0.09		
Hanson Pipe & Precast Llc	NON			N	176,455	176,455	3.68		
Macias & Associates Lp	MDB	Hispanic	F	Y	20,000	20,000	0.42		
Metalink Corp	MWDB	Asian	F	Y	58,000	58,000	1.21		
Powerscreen Texas Inc	NON	Caucasian	M	N	70,000	70,000	1.46		
P E K Inc	WDB	Caucasian	F	Y	11,257	11,257	0.23		
Superior Crushed Stone Lc	NON	Caucasian	M	N	104,889	104,889	2.19		
Texas Crushed Stone Co	NON			N	88,233	88,233	1.84		
Texas Trucking Co Inc	MDB	Hispanic	M	Y	111,000	111,000	2.31		
Txi Operations Lp	NON	Caucasian	M	N	76,600	76,600	1.60		
Travis Paving & Excavating Inc	MWDB	Hispanic	F	Y	31,536	31,536	0.66		
Hanes Companies Inc	NON			N	17,917	17,917	0.37		
Avery Lee Williamson	MDB	African American	M	Y	207,523	207,523	4.33		
Champion Fuel Solutions	WDB	Caucasian	F	Y	120,720	120,720	2.52		