

**PRICING SUBMITTAL
CITY OF AUSTIN
CLEANING AND DISINFECTION SERVICES**

SOLICITATION NO.: IFB 7500 CRR1011

Special Instructions:

Offerors must use this Price Sheet to submit pricing. Be advised that exceptions taken to any portion of the solicitation may jeopardize acceptance of your Offer. Failure to respond to all sections of this Price Sheet or altering this Price Sheet may result in the disqualification of the Bidder's offer.

The quantities listed are annual estimates and not a guarantee of actual volume. The City reserves the right to purchase more or less of these quantities as may be required. Quantities will be as needed and specified by the City for each order.

A price of '0' (zero) will be interpreted by the City as a no-charge (free) item and the City will not expect to pay for that item. If Proposer replies with "N/A" this will be interpreted by the City that the proposer does not wish to provide that item or service to the City.

Prices offered on the price submittal sheet shall be all inclusive of fees not expressly allowed in the scope of work. The Offeror shall not charge separately for administrative, overhead, per diem, insurance, and shipping or transportation costs (travel time, fuel surcharges, mileage, stop-fee, etc.) to deliver services or items to the Austin, Texas area. The Offeror shall provide all tools, labor, travel, and equipment necessary to perform the services required under this contract.

The City reserves the right to award a single contract based on overall low cost or multiple awards based on individual or categories/groups of specific line items, cost, or any criteria or combination deemed most advantageous to the City.

CATEGORY 1 - HOURLY LABOR RATE

The rates listed below shall be all inclusive labor rates for as-needed services. All related expenses shall be included in the rates provided and shall not be paid separately. This shall include, but is not limited to: administrative costs, insurance, PPE, equipment and supplies, overhead, hauling, insurance, per diem, transportation (i.e. travel time, mileage, and fuel), or other costs.

ITEM NO.	LABOR	ESTIMATED ANNUAL HOURS	HOURLY RATE	EXTENDED PRICE
1	Labor rate for services during normal business hours, defined as Monday through Friday 6:00 am - 5:00 pm	10,000	\$37.50	\$375,000.00
2	Labor rate for services during non-regular hours (or after hours), defined as Monday through Friday 5:01 pm - 5:59 am, Saturday and Sunday and City holidays	2,100	\$52.50	\$110,250.00
TOTAL EXTENDED PRICE - SECTION 1				\$485,250.00

CATEGORY 2 - ROUTINE CLEANING AND DISINFECTION SERVICES

Proposer must be able to establish and provide routine cleaning and disinfection services. The prices for these routine services shall be all inclusive of labor, transportation, and material costs (cleaning supplies gloves, personal protection equipment/PPE, etc.).

ITEM NO.	ITEM DESCRIPTION	ESTIMATED ANNUAL QUANTITY	UNIT PRICE (EACH)	EXTENDED PRICE
3	Flat fee for Routine Cleaning and Disinfection Services for areas (per square foot)	35,000	\$0.10	\$3,500.00
4	Flat fee for Routine Cleaning and Disinfection Services for areas up to and including 100 ft²	35	\$127.50	\$4,462.50
5	Flat fee for Routine Cleaning and Disinfection Services for areas from 101 ft² up to and including 500 ft²	15	\$253.50	\$3,802.50
6	Flat fee for Routine Cleaning and Disinfection Services for areas from 501 ft² up to and including 1,000 ft³	20	\$503.50	\$10,070.00
7	Flat fee for Routine Cleaning and Disinfection Services for areas from 1,001 ft² up to and including 1,500 ft²	20	\$628.00	\$12,560.00
8	Flat fee for Routine Cleaning and Disinfection Services for areas from 1,501 ft² up to and including 2,000 ft²	30	\$755.50	\$22,665.00
TOTAL EXTENDED PRICE - SECTION 2				\$57,060.00

CATEGORY 3 - VEHICLE CLEANING AND DISINFECTION SERVICES

The prices for these **routine or as-needed vehicle cleaning and disinfection services** shall include all labor, transportation, disposal and material costs (cleaning supplies gloves, personal protection equipment/PPE, etc.).

ITEM NO.	ITEM DESCRIPTION	ESTIMATED ANNUAL QUANTITY	UNIT PRICE (EACH)	EXTENDED PRICE
9	Flat fee for Cleaning and Disinfection Services for standard size City vehicles (for example: City cars and electric vehicles)	150	\$127.50	\$19,125.00
10	Flat fee for Cleaning and Disinfection Services for large City vehicles (for example: City trucks, ARR Collection or Fleet Vehicles, SUV's, Fleet passenger vans)	220	\$153.25	\$33,715.00
11	Flat fee for Cleaning and Disinfection of standard size Public safety vehicles (for example: Police cars and motorcycles)	100	\$127.50	\$12,750.00
12	Flat fee for Cleaning and Disinfection of large size Public safety vehicles (for example: Police SUV's, trucks, and vans)	50	\$153.25	\$7,662.50
13	Flat fee for Cleaning and Disinfection of Emergency Response vehicles (for example: Ambulances, Paddy Wagon, SWAT vehicle)	120	\$253.75	\$30,450.00
14	Flat fee for Cleaning and Disinfection of Fire Engine vehicles (for example: Fire Trucks and Ladder trucks)	10	\$753.25	\$7,532.50
15	Flat fee for Cleaning and Disinfection of Command Vehicle (for example: Bus or RV size unit)	3	\$753.25	\$2,259.75
TOTAL EXTENDED PRICE - SECTION 3				\$111,235.00

CATEGORY 4 - MARKUP TO COSTS FOR NON-STANDARD CLEANING SUPPLIES

The City estimates an annual spending of approximately \$10,000 for NON-STANDARD cleaning supplies. Attach a list of examples of non-standard cleaning supplies that the Contractor may require to perform related services.

Markup to costs for cleaning supplies:

A percentage of '0' (zero) or left blank will be interpreted by the City as a zero percent markup to the City for materials. The percentage markup shall be fixed throughout the term of the Contract including any subsequent renewal periods, and are not subject to increase.

The funding amount is an estimate and not a guarantee of actual volume. The City reserves the right to purchase more or less of these quantities as may be required. Quantities will be as needed and specified by the City for each order.

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ITEM NO.	ITEM DESCRIPTION	ESTIMATED ANNUAL SPEND	MARKUP TO COSTS (PERCENTAGE)	EXTENDED PRICE
16	Markup to costs for cleaning supplies (not to exceed 10%)	\$10,000.00	0.00%	\$10,000.00
TOTAL EXTENDED PRICE FOR SECTION 4				\$10,000.00

CATEGORY 5 - MARKUP TO COSTS FOR NON-STANDARD CLEANING EQUIPMENT (RENTALS ONLY)

The City estimates an annual spending of approximately \$15,000 for equipment rentals. Attach a list of examples of non-standard cleaning equipment that the Contractor may require to perform related services.

Markup to costs for equipment rentals: The City will allow the Contractor to rent non-standard equipment required to complete City cleaning and disinfection services. (Rentals only allowed, no purchases are allowed). **Rented equipment markup costs shall not exceed 10%.**

A percentage of '0' (zero) or left blank will be interpreted by the City as a zero percent markup to the City for materials. The percentage markup shall be fixed throughout the term of the Contract including any subsequent renewal periods, and are not subject to increase.

The funding amount is an estimate and not a guarantee of actual volume. The City reserves the right to purchase more or less of these quantities as may be required. Quantities will be as-needed and specified by the City for each order.

ITEM NO.	ITEM DESCRIPTION	ESTIMATED ANNUAL SPEND	MARKUP TO COSTS (PERCENTAGE)	EXTENDED PRICE
17	Markup to costs for rental of non-standard equipment required to complete City cleaning and disinfection services(not to exceed 10%)	\$15,000.00	0.00%	\$15,000.00
TOTAL EXTENDED PRICE FOR SECTION 5				\$15,000.00
TOTAL EXTENDED PRICE FOR SECTIONS 1 THRU 5				\$678,545.00

**CATEGORY 6 - NON-SPECIFIED SERVICES for informational purposes only
(PRICING FOR THIS SECTION WILL NOT BE USED TO DETERMINE AWARD).**

Please list any additional related services your Company can offer the City along with an associated labor rate, discount off retail price or mark-up for the listed services. Information in this category will not be evaluated, and the City does not guarantee the purchase of any additional services. The City reserves the right to decline offers for additional items/services offered in this section.

ITEM NO.	DESCRIPTION OF OTHER SERVICES	UNIT OF MEASURE, UNIT PRICE (EX: Hourly rate of \$15.00/hr.)
18	Other:	
19	Other:	
20	Other:	
21	Other:	

I have attached a list of examples of non-standard cleaning supplies that the Contractor may require to perform related services.

I have attached a list of examples of non-standard cleaning equipment that the Contractor may require to perform related services.

COMPANY NAME: SERVPRO of Hyde Park/Central Austin

CONTACT NAME: Travis Benedict

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