REBID
PRICING SUBMITTAL
CITY OF AUSTIN
GRAVESITE MAINTENANCE AUSTIN MEMORIAL PARK
***UPDATED 05/28/2021* V1**

BUYER: Linell Goodin-Brown

SOLICITATION NUMBER: IFB 8600 LGB1010 REBID

Special Instructions:

Offerors must use this Bid Sheet to submit pricing. Be advised that altering the bid sheet or taking exceptions to any portion of the solicitation may jeopardize acceptance of your Offer.

The quantities noted below from and not a guarantee of actual volume. The City does not guarantee the purchase of the quantities listed, actual purchases may be more or less. Quantities are provided as a guide based on historical or anticipated usage. Order quantities will be as-needed and specified by the City for each order. **Category 1- Monument Setting Services: Item No. 1.1--1.7 are estimates of monument piece settings per Sq. Inches. (Example: ESTIMATED ANNUAL SQ. INCH QUANTITY X UNIT PRICE PER SQ. INCH = EXTENDED PRICE)**

A bid of "0" (zero) will be interpreted by the City as a no-charge (free) item and the City will not expect to pay for that item. A bid of "no bid" or no response (space left blank) will be interpreted by the City that the Offeror does not wish to bid on that item. Be advised, a "no bid" or no response may be considered as non-responsive and may result in disqualification of the bid.

Prices offered on the bid sheet shall be all inclusive of fees not expressly allowed in the scope of work. The Offeror shall not charge separately for administrative, overhead, per diem, and shipping or transportation costs (travel time, fuel surcharges, mileage, stop-fee, etc.) to deliver services or items to the Austin, Texas area. The Offeror shall provide all tools, labor, travel, and equipment necessary to perform the services required under this contract.

The City reserves the right to award a single contract based on overall low cost or multiple awards based on individual or categories/groups of specific line items, cost, or any criteria or combination deemed most advantageous to the City.

CATEGORY 1 - MONUMENT SETTING SERVICES

ITEM NO.	LABOR	ESTIMATED ANNUAL SQ. INCH QUANTITY	UNIT PRICE PER SQ. INCH	TOTAL PRICE
1.1	One Piece - (Less than 300 sq inches)	4,485	1.00	4485.-
1.2	One Piece - (Greater than 300 sq inches)	3,010	1.00	3010.-
1.3	Two Piece Monument Setting - (any size)	10	650.-	6500.-
1.4	Comer & Foot Markers - Less than 50 sq inches	245	1.25	306.25
1.5	Comer & Foot Markers - Greater than 50 sq inches	255	1.25	318.75
1.6	Military Markers - (Less than 300 sq inches)	1,495	1.00	1495.-
1.7	Military Markers Tabloid Installation - (any size)	1,495	1.35	2018.25
			SUBTOTAL FOR CATEGORY 1 =	18133.25

CATEGORY 2 - MONUMENT RE-LEVELING SERVICES

ITEM NO.	LABOR	ESTIMATED ANNUAL QUANTITY	UNIT PRICE	EXTENDED PRICE
2.1	Monument Re-leveling (24 inches X 12 inches flat stones ONLY)	10	288	2880.-
			SUBTOTAL FOR CATEGORY 2 =	2880.-

CATEGORY 3 - MONUMENT CONSERVATION SERVICES

Proposer must be able to establish and provide monument conservation assessments, maintenance, and training for all types monument conservation services as described in Section 0500 - Scope of Work, Section 6. Conservation Consultation Services (6.1--6.3). The prices for these monument conservation services shall include all labor, transportation, and material costs (lubrication, cleaning, towels, etc.). If additional repair services are needed, those repairs shall be invoiced separately using Category 5 pricing for Labor and Category 4 pricing for Materials.

ITEM NO.	ITEM DESCRIPTION	ESTIMATED ANNUAL QUANTITY: Hourly	UNIT PRICE (Hourly Rate)	EXTENDED PRICE
3.1	Monument Conservation Assessment- Less than 50 sq inches	30	250.-	7500.-
3.2	Monument Conservation Assessment- Greater than 50 sq inches	30	250.-	7500.-
3.3	Monument Conservation Maintainance- Less than 50 sq inches	15	275.-	4125.-
3.4	Monument Conservation Maintainance- Greater than 50 sq inches	15	275.-	4125.-
3.5	Monument Conservation Training	15	500.-	7500.-
			SUBTOTAL FOR CATEGORY 3 =	30,750.-

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CATEGORY 4 - MARKUP TO COSTS FOR MATERIALS

The City estimates an annual spending need of $2500.00 for materials to monument services.
Offeror shall be able to provide materials to complete the repairs. The percentage markup to costs listed shall be the maximum amount offered for the category line throughout the term of the contract including any subsequent renewal periods, and are not subject to change. The invoice prices for these materials shall be based off a markup to costs paid by the offeror as indicated below. The percentage markup given should take into all costs (administrative, overhead, shipping charges, etc.) to deliver the materials to the Austin, TX area. These costs shall be factored into the markup to costs rates and shall not be paid separately. Markup to costs shall be expressed in numerical terms and not exceed **10%**. A bid of '0' (zero) or left blank will be interpreted by the City as a zero percent markup to the City.

The annual spending need amount is an estimate and not a guarantee of actual volume. The City reserves the right to purchase more or less of these quantities as may be required during the contract Term. Quantities will be as-needed and specified by the City for each order.

ITEM NO.	ITEM DESCRIPTION	ESTIMATED ANNUAL MATERIAL SPEND	MARKUP TO COSTS (PERCENTAGE)	EXTENDED PRICE
4.1	Markup to Costs for all related Materials and associated Components **(not to exceed 10%)**	$2,500.00	**10.00%**	$2,750.00
			SUBTOTAL FOR CATEGORY 4 =	**$2,750.00**

TOTAL EXTENDED PRICE FOR CATEGORIES 1 THRU 4 =	54,513.25

CATEGORY 5 - LABOR RATE MONUMENT SETTING/CONSERVATION SERVICES

The rates listed below shall not include a separate charge for administrative, overhead, per diem, insurance, meals, or transportation (i.e. travel time, mileage, and fuel) costs. These expenses shall be included in the rates provided and shall not be paid separately. A rate of '0' (zero) will be interpreted by the City as a no-charge (free) line item and the City will not expect to pay for that line item. A blank rate or a rate of 'no bid' will be interpreted by the City that the Offeror does not wish to offer a rate for that line item.

ITEM NO.	ITEM DESCRIPTION	UNIT OF MEASURE	UNIT PRICE
5.1	General Labor Rate for services during normal business hours, defined as **Monday through Friday 6:00 am - 5:00 pm**	Hourly	195.-
5.2	General Labor Rate for services after hours, defined as **Monday through Friday 5:01 pm - 5:59 am, Saturday and Sunday and City holidays**	Hourly	295.-

COMPANY NAME:	TRI-COUNTY GRAVESITE MAINTENANCE LLC
SIGNATURE OF AUTHORIZED REPRESENTATIVE:	CLH
PRINTED NAME:	CLINTON HAJEK
EMAIL ADDRESS:	CHAJEK@TRICOUNTYGSM.COM